SERFF Tracking #: META-129106981 State Tracking #:

Company Tracking #: B12-32 RW (R-SUPP)

State: District of Columbia Filing Company: Metropolitan Life Insurance Company

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.004 Other

Product Name: Individual Disability Income Forms

Project Name/Number: IDIP12-01/B12-32 RW

Filing at a Glance

Company: Metropolitan Life Insurance Company
Product Name: Individual Disability Income Forms

State: District of Columbia

TOI: H11I Individual Health - Disability Income

Sub-TOI: H11I.004 Other

Filing Type: Rate

Date Submitted: 08/19/2013

SERFF Tr Num: META-129106981
SERFF Status: Closed-APPROVED

State Tr Num:

State Status:

Co Tr Num: B12-32 RW (R-SUPP)

Implementation

Date Requested:

Author(s): Sandra Bennett, Ruth Rivera, Linda Williams

Reviewer(s): Darniece Shirley (primary), Alula Selassie, Donghan Xu

Disposition Date: 09/05/2013
Disposition Status: APPROVED
Implementation Date: 09/05/2013

State Filing Description:

SERFF Tracking #: META-129106981 State Tracking #:

Company Tracking #: B12-32 RW (R-SUPP)

State: District of Columbia Filing Company: Metropolitan Life Insurance Company

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.004 Other

Product Name: Individual Disability Income Forms

Project Name/Number: IDIP12-01/B12-32 RW

General Information

Project Name: IDIP12-01 Status of Filing in Domicile: Authorized Project Number: B12-32 RW Date Approved in Domicile: 11/28/2012

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Domicile Status Comments:

Market Type: Individual

Individual Market Type:

Overall Rate Impact: Filing Status Changed: 09/05/2013

State Status Changed:

Deemer Date: Created By: Ruth Rivera

Submitted By: Ruth Rivera Corresponding Filing Tracking Number:

Filing Description:

This is an Individual Disability Income supplemental rate filing. Please see the cover letter for a detailed description of this submission.

Company and Contact

Filing Contact Information

Robert E. Winograd, Sr. Contract Anayst rwinograd@metlife.com 501 Route 22 908-253-2288 [Phone]

Bridgewater, NJ 08807

Filing Company Information

Metropolitan Life Insurance CoCode: 65978 State of Domicile: New York

FEIN Number: 13-5581829

Company Group Code: 241 Company Type: Life MetLife Group Name: State ID Number:

1095 Avenue of the Americas

New York, NY 10036

(212) 578-2211 ext. [Phone]

Filing Fees

Fee Required? No Retaliatory? No

Fee Explanation:

SERFF Tracking #: META-129106981 State Tracking #: Company Tracking #: B12-32 RW (R-SUPP)

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Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
APPROVED	Darniece Shirley	09/05/2013	09/05/2013

SERFF Tracking #: META-129106981 State Tracking #: Company Tracking #: B12-32 RW (R-SUPP)

State: District of Columbia Filing Company: Metropolitan Life Insurance Company

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Product Name: Individual Disability Income Forms

Project Name/Number: IDIP12-01/B12-32 RW

Disposition

Disposition Date: 09/05/2013 Implementation Date: 09/05/2013

Status: APPROVED

Comment: Corrections to the Premium Calculation Method in previously approved rate filing META-128721221 are accepted.

	Overall %	Overall %	Written Premium	# of Policy	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	Holders Affected	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Metropolitan Life	0.000%	0.000%	\$0	0	\$0	0.000%	0.000%
Insurance Company							

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Cover Letter All Filings		Yes
Supporting Document	Certificate of Authority to File		Yes
Supporting Document	Actuarial Memorandum		Yes
Supporting Document	Actuarial Justification		Yes
Supporting Document	District of Columbia and Countrywide Loss Ratio Analysis (P&C)		Yes
Supporting Document	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)		Yes
Supporting Document	Actuarial Memorandum and Certifications		Yes
Supporting Document	Unified Rate Review Template		Yes
Rate	Revised_Premium_Calculation_Examples_NFNV		Yes

SERFF Tracking #: META-129106981 State Tracking #: Company Tracking #: B12-32 RW (R-SUPP)

State: District of Columbia Filing Company: Metropolitan Life Insurance Company

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.004 Other

Product Name: Individual Disability Income Forms

Project Name/Number: IDIP12-01/B12-32 RW

Rate Information

Rate data applies to filing.

Filing Method: Electronic
Rate Change Type: Neutral

Overall Percentage of Last Rate Revision: %

Effective Date of Last Rate Revision:

Filing Method of Last Filing: Electronic

Company Rate Information

-							
	Overall %	Overall %	Written Premium	# of Policy	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	Holders Affected	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Metropolitan Life Insurance Company	0.000%	0.000%	\$0	0	\$0	0.000%	0.000%

SERFF Tracking #: META-129106981 State Tracking #: B12-32 RW (R-SUPP)

State: District of Columbia Filing Company: Metropolitan Life Insurance Company

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.004 Other

Product Name: Individual Disability Income Forms

Project Name/Number: IDIP12-01/B12-32 RW

Rate/Rule Schedule

	No.	Schedule Item Status		Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1			Revised_Premium_Calculation _Examples_NFNV	IDIP12-01	New		Revised_Premium_Cal culation_Examples_NF NV.pdf,

Policy Form: IDIP12-01 with Standard Definition of Total Disability Premium Calculation Methodology

The premium calculation methodology is outlined below. The premium rates shown in the Premium Tables are for *Non-Smoker* risks only. For the smoking hazard, the premium rates are multiplied by the applicable *Tobacco Use* rating factor from the premium rate pages. To make it simpler to follow, an example is used to demonstrate the development of Gross Premium. Obviously, if an optional benefit is not selected, the premium for it will be zero.

This example shows all benefits that are available nationally. Some of these optional riders are not available in individual states. These state variations in availability are documented herein. We will not issue an optional rider in any state that has not approved it.

A. Determine the "Client Facts" as shown in the table below. This information pertains to the prospective client.

Gender	Male	Substandard Rating	20%
Issue Age (ALB)	37	Occupation Class	5A
Tobacco Use	Yes	Employee Group Size	N/A
Occupation	Systems Analyst	Participation Percentage	N/A
Spouse Issue Age (la	st birthday) 35	Spouse Tobacco Use	Yes
Spouse Substandard Rating 40%			

B. Determine the required "Plan Design Facts" as shown below. This information describes the requested plan design.

Limited MD/SA Benefits	Yes
Premium Pattern	Level
Base Monthly Indemnity	\$ 5,000
Base Elimination Period	90 Days
Base Maximum Benefit Period	To Age 65 with the
	Graded Life Ext. 45/65
Residual Benefit	24 Month Recovery
COLA	3% Simple
Social Insurance Offset Monthly Indemnity	\$ 1,000
Social Insurance Offset Maximum Benefit Period	To Age 65
Social Insurance Offset Elimination Period	90 Days
Your Occupation Benefit (YO) OR Transitional Your	Your Occupation
Occupation Benefit (TYO)	# 500
Guaranteed Insurability Benefit Indemnity	\$ 500
COBRA Benefit	\$ 1,000
Catastrophic Disability Benefit	\$ 2,000
Automatic Increase Benefit	Yes
Spousal Catastrophic Disability Benefit MI	\$1,600
Spousal Catastrophic Disability Benefit EP	90 Days
Spousal Catastrophic Disability Benefit MBP	5 Years
Policy Fee	\$ 60

- C. Total Gross Premium for the requested Plan Design by the prospective client.
 - Premium rates for smokers are generally the published non-smoker premium rates multiplied by a factor that varies by occupational class.
 - For most benefits, the factors are: 1.20 for occupational classes 4A to 6S; 1.15 for occupational classes 2A and 3A; and 1.10 for occupational classes 1A and 1B.
 - Exceptions to these factors above are:
 - the Catastrophic Disability Benefit, for which the factors are: 1.15 for occupational classes 2A to 6S, and 1.10 for occupational classes 1A and 1B; and
 - > The Good Health benefit premium is based on the other premiums on the policy, and so the differentiation by smoking status comes from the calculation of its premium.

1. Gross Premium for "Base Benefit"

- a. From the premium table <u>"Basic Monthly Indemnity Benefit"</u> get the *Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity* based on the following parameters:
 - Level Premium
 - ➤ Limited MD/SA: No
 - Max. Benefit Period: Graded Life Ext. 45/65
 - > Elimination Period: 90 days
 - Reg. Occ. Period: Standard MBP
 - Male
 - Occupation Class 5A
 - ➤ Issue Age 37
 - Level Premium Rate per \$100 Basic Monthly Indemnity = \$55.29
- b. Multiply the Premium Rate per \$100 Basic Monthly Indemnity by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the each Premium Table page) and round to two decimal places.
 - ◆ \$55.29 x 1.20 = \$66.35 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - \bullet \$5,000 / 100 = 50
- d. Multiply the Smoker Rate calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (and round to 2 decimal places) to get the Gross Premium for the Base Benefit
 - ◆ Level Premium Rate: \$66.35 x 50 = \$3,317.50 (rounded to two decimal places)

2. Gross Premium for "Residual Disability"

(At most one of the four Residual Disability Benefit Riders may be attached to the policy. Also, the Partial Disability Benefit is mutually exclusive with the Residual Disability Benefit.)

- a. From Premium Table "Monthly Benefit for Residual Disability (with the appropriate Recovery Benefit)" get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity based on the following parameters:
 - Level Premiums
 - ➤ Limited MD/SA: No
 - Max. Benefit Period: Graded Life Ext. 45/65
 - > Elimination Period: 90 days
 - > Reg. Occ. Period: Not applicable
 - > 24 Months Recovery Benefit
 - Male
 - Occupation Class 5A
 - ➤ Issue Age 37
 - ◆ Premium Rate per \$100 Basic Monthly Indemnity = \$7.25
- b. Multiply the Premium Rate per \$100 Basic Monthly Indemnity by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ♦ \$7.25 x 1.20 = \$8.70 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - **♦** \$5,000 / 100 = 50
- d. Multiply the Smoker Rate calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (and round to 2 decimal places) to get the Gross Premium for the Residual Disability Benefit (with 24 Month Recovery Benefit)
 - ♦ \$8.70 x 50 = \$435.00

2A. Partial Disability Benefit

The Partial Disability Benefit is mutually exclusive with the Residual Disability Benefit. If this benefit is chosen, it will carry through forward in the calculations that follow in lieu of the Residual Disability Benefit. Also, unlike the Residual Disability Benefit, the Partial Disability Benefit will not impact the COLA benefit.

The calculation of the Partial Disability Benefit Premium is the same as the Residual Disability benefit above except that the Maximum Benefit Period for the Partial Disability Benefit is fixed in the rider form at 6 months (in the premium rate pages it is shown as "Not Applicable").

3. Gross Premium for Cost of Living Adjustment (COLA) Benefit

(At most one of the three Cost of Living Adjustment Benefit Riders may be attached to the policy.)

- a. From the premium table "Cost of Living Adjustment Benefit" get the Non-Smoker COLA Premium Rate per \$100 Basic Monthly Indemnity (this is the premium rate for the COLA benefit applicable to the Base Benefit) and if applicable, from the premium table "Monthly Benefit for Residual Disability (with the appropriate Recovery Benefit) on Cost of Living Adjustment Benefit" get the Non-Smoker Residual Disability (with 24 Month Recovery Benefit) on COLA Benefit Premium Rate per \$100 Basic Monthly Indemnity based on the following parameters:
 - Level Premiums
 - Limited MD/SA: No
 - Max. Benefit Period: Graded Life Ext. 45/65
 - Reg. Occ. Period: Standard MBP
 - Residual Disability Benefit with 24 Months Recovery
 - > COLA Benefit: 3% Simple
 - Male

- Occupation Class 5A
- ➤ Issue Age 37
- Non-Smoker COLA (Base Benefit) Premium Rate per \$100 Basic Monthly Indemnity = \$ 18.91
- ♦ Non-Smoker Residual Disability (with 24 Month Recovery Benefit) on COLA Benefit Premium Rate per \$100 Basic Monthly Indemnity = \$2.34
- b. Multiply the Premium Rates from "a" by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ♦ \$ 18.91 x 1.20 = \$ 22.69 (rounded to two decimal places)
 - ◆ \$ 2.34 x 1.20 = \$ 2.81 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - ♦ \$5.000 / 100 = 50
- d. Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Total Gross Premium for the COLA Benefit
 - (\$ 22.69 + \$ 2.81) x 50 = \$ 1,275.00 (rounded to two decimal places)

4. Gross Premium for Your Occupation Benefit (YO)

- a. From the premium tables for <u>"Your Occupation Benefit"</u> (including the premium rate cells for Occupational Classes 5I and 4M), the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity and if applicable, from the premium tables <u>"Cost of Living Adjustment Benefit on Your Occupation Benefit"</u> get the *Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity* based on the following parameters:
 - Level Premiums
 - Limited MD/SA: No
 - Max. Benefit Period: To Age 65
 - > Reg. Occ. Period: Not Applicable
 - > 3% Simple COLA
 - Male
 - Occupation Class 5A
 - ➤ Issue Age 37
 - Non-Smoker YO Benefit Premium Rate per \$100 Basic Monthly Indemnity = \$ 8.77
 - ♦ Non-Smoker Cost of Living Adjustment Benefit YO Benefit = \$ 3.49
- b. Multiply the Premium Rates from "b" by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ♦ \$8.77 x 1.20 = \$10.52 (rounded to two decimal places)
 - ◆ \$ 3.49 x 1.20 = \$ 4.19 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - **♦** \$5,000 / 100 = 50
- d. Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Total Gross Premium for the YO Benefit.
 - ♦ (\$ 10.52 + \$ 4.19) x 50 = \$ 735.50 (rounded to 2 decimal places)

4A. Transitional Your Occupation (TYO) Benefit

(Mutually Exclusive Alternative to the Your Occupation Benefit)

The Transitional Your Occupation Benefit is not approved in New Jersey.

The premium for the Transitional Your Occupation Benefit is calculated similarly to the Your Occupation Benefit above except its Maximum Benefit Period is only limited by (but not determined by) the policy Maximum Benefit Period. We don't allow the MBP for the TYO benefit to exceed the policy MBP. In the case of the example, the applicant could choose either the 5 Year MBP or the To Age 65 MBP, but would not be allowed to choose the To Age 67 MBP or To Age 70 MBPs.

5. Limited MD/SA Benefit "Discount"

To calculate the Limited MD/SA Benefit "Discount" sum applicable benefits (steps 1 to 4) and multiply by the "discount" factor and round to two decimal places. The "discount" factor varies by the Base Maximum Benefit Period (MBP). For a MBP less than equal to 5 years, apply a 5% "discount". For a MBP greater than 5 years apply a 10% "discount".

1	Gross Prem	ium for "Base Benefit"	\$ 3,317.50
2	Gross Prem	\$ 435.00	
3	Gross Prem	\$ 1,275.00	
4	Gross Prem	\$ 735.50	
	(a)	Subtotal	\$ 5,763.00
	10% x (a)	"Limited MD/SA Benefit "Discount"	\$ 576.30

6. Gross Premium for "Social Insurance Offset Benefit (SIO)"

The Social Insurance Substitute Benefit is available in New York and New Jersey. The Social Insurance Offset Benefit is available in all other states. (In the future, we may file the Social Insurance Offset Benefit in New York for use with our franchise policy forms.)

- a. From the premium tables <u>"Social Insurance Offset Benefit"</u> get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity, and if applicable, from the premium tables <u>"Monthly Benefit for Residual Disability</u>, <u>"Monthly Benefit for Residual Disability</u> (with appropriate Recovery Benefit) on Cost of Living Adjustment Benefit" and <u>"Cost of Living Adjustment Benefit"</u> get the Non-Smoker Premium Rates per \$100 Basic Monthly Indemnity, based on the following parameters:
 - Level Premiums
 - Limited MD/SA: No
 - Max. Benefit Period: To Age 65
 - Elimination Period: 90 days (used only for the SIO Basic Monthly Indemnity premium rate and Monthly Benefit for Residual Disability)
 - Residual Disability with 24 Month Recovery
 - Reg. Occ. Period: Standard MBP
 - > YO Benefit To Age 65
 - > 3% Simple COLA
 - Sex: Male
 - Occupation Class 5A
 - Issue Age 37
 - ♦ SIO Premium Rate per \$100 SIO Monthly Indemnity = \$19.24
 - ♦ COLA on SIO Benefit = \$ 4.57
 - ◆ Residual Disability Benefit with 24 Month Recovery = \$ 4.59
 - Residual Disability Benefit with 24 Month Recovery on COLA Benefit = \$ 1.20
 - ◆ YO Benefit Capped to Age 65 = \$ 3.45
 - ◆ COLA on YO Benefit Capped to Age 65 = \$ 1.22
- b. Multiply the Premium Rates from "a" by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.

- ◆ SIO \$ 19.24 x 1.20 = \$ 23.09 (rounded to two decimal places)
- ♦ COLA on SIO \$ 4.57 x 1.20 = \$ 5.48 (rounded to two decimal places)
- ♦ Residual Disability \$ 4.59 x 1.20 = \$ 5.51 (rounded to two decimal places)
- Residual Disability COLA \$ 1.20 x 1.20 = \$ 1.44 (rounded to two decimal places)
- ◆ YO Benefit Capped to Age 65 \$ 3.45 x 1.20 = \$ 4.14 (rounded to two decimal places)
- ◆ COLA on YO Benefit Capped to Age 65 \$ 1.22 x 1.20 = \$ 1.46 (rounded to two decimal places)
- c. Divide the SIS Monthly Indemnity by 100 to convert it into \$100 units.
 - **♦** \$1,000 / 100 = 10
- d. Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Gross Premium for the SIO Benefit
 - ♦ (\$ 23.09 + \$ 5.48+ \$ 5.51 + \$ 1.44 + \$ 4.14 + \$ 1.46) x 10 = \$ 411.20 (rounded to 2 decimal places)
- e. To calculate the Limited MD/SA Benefit "Discount", multiply the Gross Premium for the SIO Benefit calculated in "d" by the "discount" factor and round to two decimal places. The "discount" factor varies by the Base Maximum Benefit Period (MBP). For a MBP less than equal to 5 years, apply a 5% "discount". For a MBP greater than 5 years apply a 10% "discount".
 - ♦ \$411.20 x 10% = \$41.12 (rounded to 2 decimal places)
- f. To calculate the Total Gross Premium for the SIO Benefit, subtract the Limited MD/SA Benefit "Discount" calculated in "e" from the Gross Premium for the SIO Benefit calculated in "e".
 - ♦ \$411.20 \$41.12 = \$370.08 (rounded to 2 decimal places)

7. Gross Premium for Guaranteed Insurability Option Benefit (GIB)

(Mutually Exclusive with Life Event Increase Benefit)

- a. Multiply the Premium Rates by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ◆ The **Level** premium rate for Base Benefit = 42.60
 - ♦ GIO on (each component below rounded to two decimal places):

```
Base - $55.29 x 1.2 = $66.35

Residual - $7.25 x 1.2 = $8.70

COLA - $18.91 x 1.2 = $22.69

Residual/COLA - $2.34 x 1.2 = $2.81

YO - $8.77 x 1.2 = $10.52

YO/COLA - $3.49 x 1.2 = $4.19
```

b. Multiply by 25% each of the Nonsmoker Rates per \$100 of Monthly Indemnity for the "Base Benefit" (Level Premium) and the applicable optional benefits: "Residual Disability Benefit with 24 Month Recovery", "Total COLA Benefit" and the "Total YO Benefit" (after adjustment for Graded Life Extension 45/65 MBP, if applicable) and round each component to two decimal places.

```
♦ GIO on:
```

```
Base - 25% x $ 66.35 = $16.59
Residual - 25% x $ 8.70 = $ 2.18
COLA - 25% x $ 22.69 = $ 2.18
Residual/COLA - 25% x $ 2.81 = $ 0.70
YO - 25% x $ 10.52 = $ 2.63
YO/COLA - 25% x $ 4.19 = $ 1.05
```

- c. Divide the GIB Monthly Indemnity by 100 to convert it into \$100 units.
 - ♦ \$500 / 100 = 5
- d. Multiply the sum of the GIO Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Gross Premium for the GIB
 - ♦ (\$ 16.59 + \$ 2.18 + \$ 2.18 + \$ 0.70 + \$ 2.63 + \$ 1.05) x 5 = \$ 144.10 (rounded to 2 decimal places)
- e. To calculate the Limited MD/SA Benefit "Discount", multiply the Gross Premium for the GIB calculated in "d" by the "discount" factor and round to two decimal places. The "discount" factor varies by the Base Maximum Benefit Period (MBP). For a MBP less than equal to 5 years, apply a 5% "discount". For a MBP greater than 5 years apply a 10% "discount".
 - ♦ \$ 144.10 x 10% = \$ 14.41 (rounded to 2 decimal places)
- f. To calculate the Total Gross Premium for the GIB, subtract the Limited MD/SA Benefit "Discount" calculated in "e" from the Gross Premium for the GIB calculated in "e".
 - ♦ \$ 144.10 14.41 = \$ 129.69 (rounded to 2 decimal places)

7A. Life Event Increase Benefit

(Mutually Exclusive Alternative to Guaranteed Insurability Option Benefit)

The calculation of the Life Event Increase Benefit premium is the same as Guaranteed Insurability Option Benefit above except the factor of 7.5% is used in place of 25%.

8. Gross Premium for Catastrophic Disability Benefit

This benefit is not available in Connecticut. The amount of this benefit is restricted in New Jersey; please see the "Availability of Selected Policy Features" Section of this filing.

a. From the premium tables for <u>Catastrophic Disability Benefit</u>" (with the applicable duration) whichever is applicable get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemni-

ty and if applicable, from the premium tables "Cost of Living Adjustment Benefit on Catastrophic Disability Benefit" get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity based on the following parameters:

- Level Premiums
- Limited MD/SA: N/A.
- ➤ Reg. Occ. Period: Standard N/A
- > 3% Simple COLA
- Male
- Occupation Class 5A
- ➤ Issue Age 37
- ♦ Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity = \$1.71
- ◆ Non-Smoker Cost of Living Adjustment Benefit = \$ 0.50
- b. Multiply the Premium Rates from "a" by the Tobacco Use Rating factor of 1.10 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ♦ Basic Cat. Dis. \$ 1.71 x 1.10 = \$ 1.97 (rounded to two decimal places)
 - ◆ COLA on Cat. Dis. \$ 0.50 x 1.10 = \$ 0.57 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - **♦** \$2,000 / 100 = 20
- d. Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Total Gross Premium for the Catastrophic Benefit.
 - (\$ 1.97 + \$ 0.57) x 20 = \$ 50.80 (rounded to 2 decimal places)

9. Subtotal – 1

Sum the Gross Premiums for the "Base Benefit", "Residual Disability Benefit with 24 Month Recovery", "Total COLA Benefit", "Total YO Benefit", "Limited MD/SA Benefits discount", "Total SIO Benefit", the "Total GIB" and the "Catastrophic Disability Benefit"

- ◆ Level Premium: \$ 3,317.50 + \$ 435.00 + \$ 1,275.00 + \$ 735.50 \$ 576.30 + \$ 370.08 + \$ 129.69+ \$ 50.80 = \$ 5,737.27
- 10. Premiums for Benefits Added After Issue.

The premiums for these policy changes are calculated as described above. The premium shown for the first four items below would be the sum of Step 1 through 5, if applicable.

- a. Exercises of the Automatic Increase Benefit.
- b. Exercises of the Guaranteed Insurability Option (or the Life Event Increase Benefits
- c. Increases to the Monthly Indemnity Benefit added with Underwriting.
- d. Any Other Increase to Monthly Indemnity Benefit
- e. Optional Benefits Added After Issue.

11. Gross Premium for the "Substandard Rating"

Multiply the sum of Subtotal - 1 and the total of Premiums for Benefits Added After Issue by the Substandard Rating factor (from Client Facts) and round to two decimal places.

◆ Level Premium: \$5,737.27 x 20% = \$1,147.45 (rounded to two decimal position)

12. Subtotal – 2

Sum *Subtotal* – 1, the total of Premiums for Benefits Added After Issue and the Gross Premium for the "Substandard Rating"

◆ Level Premium: \$5,737.27 + \$0.00 - \$1,147.45= \$6,884.72

13. Policy Fee

Policy Fee is \$ 60.00 per annum. If it is necessary to divide coverage for an individual between two policies, we will waive the second policy fee.

14. Subtotal - 3

Sum Subtotal - 2, and the Policy Fee

◆ Level Premium: \$6,884.72 + \$60.00 = \$6,944.72

15. Refund of Premium

This benefit is not available in Connecticut, Florida, New Jersey, New York, Oregon, Pennsylvania and Tennessee.

◆ Level Premium: \$6,944.72 * 70.0% = \$4,798.59 (rounded to two decimal places)

16. Subtotal - 4

◆ Level Premium: \$6,944.72 + \$4,861.30 = \$11,806.02

17. Employer Multi-life / Association Case Discount / Multi-policy Discount

The discounts for employer and association sponsorship are mutually exclusive.

The multi-policy discount (5%) is only available to individually sold disability applicants who are currently applying for within the last twelve months or have purchased a MetLife individual life insurance policy. The discounts for employer and association sponsorship may be combined with the Multi-policy discount. The combined discount used in the formula below is:

EmployerAssocDisc + MultiPolicyDisc

From the Client Facts look up the Multi-life Case Discount for which the policy is eligible. Multiply Subtotal – 4 by the Multi-life Case Discount (since this is a discount, a negative amount should be used in the calculation) and round to two decimal places to get the Multi-life Case Discount Amount.

◆ Level Premium: \$11,806.02 x -0.00% = - \$0.00

In New Jersey only, the reduction in the premium resulting from these calculations will be allocated proportionately to the lines above.

18. Spousal Catastrophic Disability Benefit

This benefit will only be issued on a standard rated basis. This benefit is not available in Connecticut and New Jersey.

- Spousal Catastrophic Disability Benefit Nonsmoker Premium Rate per \$100 Monthly Indemnity= \$ 1.12 (same as the occupational class 1A premium rates for the Catastrophic Disability benefit)
- Spousal Catastrophic Disability Benefit Smoker Premium Rate per \$100 Monthly Indemnity \$1.12 * 1.10 = \$1.23 (Note: Use the Occupational Class 1A Factor)
- ◆ Substandard Rating \$ 1.23 * 40% = \$ 0.49
- ◆ Premium for the Refund of Premium Benefit on the Spousal Catastrophic Disability Benefit, if applicable (\$ 1.23 + \$ 0.42)* 70.0% = \$ 1.20, rounded to cents.
- Spousal Catastrophic Disability Benefit Monthly Indemnity \$1600 / \$100 = 16
- ◆ Premium for Spousal Catastrophic Disability Benefit (\$ 1.23 + \$ 0.49 + \$ 1.20) x 16 = \$ 46.72, rounded to two decimal places.

19. Annual Premium

Sum *Subtotal – 4* and the Multi-life Case Discount Amount to get the Annual Premium for the policy

◆ Level Premium: \$11,806.02 + - \$0.00 + \$46.72 = \$11,852.74

20. Modal Premiums

a.	Modal Premium Factors:	Regular Billed	List-billed
	Annual	1.0000	0.9500
	Semi-annual	0.5100	0.4845
	Quarterly	0.2800	0.2660
	-	(0.2650 in FL)	(0.2650 in FL)
	Pre-authorized Check	0.0863	N/A
	Monthly Billed	0.0932	N/A
		(0.0900 in FL)	

	Employer or Assoc. Multi-life Discounts	No Employer or Assoc. <u>Multi-life Discounts</u>
Monthly list-billed	0.0863	0.0820
Semi-monthly list-billed	0.0432	0.0410
Quad weekly list-billed	0.0800	0.0760
Biweekly list-billed	0.0400	0.0380

b. Semi-annual

Multiply the Annual Premium by the Semi-Annual Modal Factor, rounding to two decimal places to get the Semi-Annual Premium Amount.

- ◆ Level Premium: \$ 11,852.74 x 0.5100 = \$ 6,044.90 (rounded to two decimal places)
- c. Monthly Pre-authorized Check

Multiply the Annual Premium by the Pre-authorized Check Modal Factor, rounding to two decimal places to get the Semi-Annual Premium Amount.

◆ Level Premium: \$11,852.74 x 0.0863 = \$1,022.89 (rounded to two decimal places)

21. Automatic Increase Benefit

Five percent of the Base Monthly Indemnity (5% * \$5,000 = \$250).

a. For the next five policy anniversaries, lookup the premium rates for the base benefit, residual benefit, COLA benefit (and residual benefit thereon), and the appropriate your occupation benefit (and COLA thereon)

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Base Benefit	58.84	62.47	66.17	69.89	73.61
Residual Benefit	7.70	8.17	8.64	9.12	9.60
COLA Benefit	19.71	20.47	21.19	21.83	22.39
Res. On COLA	2.43	2.52	2.61	2.68	2.74
YO	9.32	9.87	10.42	10.97	11.51
YO - COLA	3.64	3.77	3.89	4.00	4.09

b. Apply the smoker factor (multiply the premium rates above by 1.20), if applicable. Total the premium rates.

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Base Benefit	70.61	74.96	79.40	83.87	88.33
Residual Benefit	9.24	9.80	10.37	10.94	11.52
COLA Benefit	23.65	24.56	25.43	26.20	26.87
Res. On COLA	2.92	3.02	3.13	3.22	3.29
YO	11.18	11.84	12.50	13.16	13.81
YO - COLA	4.37	4.52	4.67	4.80	4.91
Total	121.97	128.70	135.50	142.19	148.73

c. Multiply the premium rates above by the AIB monthly indemnity in hundreds(\$250 / 100 = 2.50) and round the product to two decimal places.

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Total	121.97	128.70	135.50	142.19	148.73
AIB Monthly Indemnity	2.50	2.50	2.50	2.50	2.50
Annual AIB Premiums					
before Adjustments and	304.93	321.75	338.75	355.48	371.83
Discounts					

d. Calculate Substandard Ratings, Financial Disclosure Adjustments, Good Health Benefit and Multi-life Discounts components to the premium.

Policy Anniversary	1	2	3	4	5			
Attained Age	38	39	40	41	42			
Annual AIB Premiums	304.93	321.75	338.75	355.48	371.83			
before Adjustments and								
Discounts*								
Substandard Rating	60.99	64.35	67.75	71.10	74.37			
(20%)								
Subtotal 1	365.92	386.10	406.50	426.58	446.20			
Good Health Benefit	256.14	270.27	284.55	298.61	312.34			
(Factor 70%)								
Subtotal 2	622.06	656.37	691.05	725.19	758.54			
Employer ML / Assoc.	0.00	0.00	0.00	0.00	0.00			
Discount (0%)								
Annual AIB Premiums	622.06	656.37	691.05	725.19	758.54			
* The premiums from this line carry into Line 10a of the main premium calcula-								

^{*} The premiums from this line carry into Line 10a of the main premium calculation.

e. Modal Premiums

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Annual AIB Premiums	622.06	656.37	691.05	725.19	758.54
Semi-annual (0.5100)	317.25	334.75	352.44	369.85	386.86
Pre-authorized check (0.0863)	53.68	56.64	59.64	62.58	65.46

	Premium Calculation Summary Policy Form: IDIP12-01 with Standard Definition of Total Disability									
	Rating Variables	Non- smoker Rate Per \$100 of MI (after Adjust- ment for Graded Life 45/65		Factor for Tobacco Use		Smoker Rate per \$100 of MI		Monthly Benefit ir \$100 Units		Gross Premium
(1)	Base Benefit – Level	55.29	Х	1.2	=	66.35	Х	50	=	\$ 3,317.50
(2)	Residual Benefit with 24 Month Recov-									\$ 435.00
	ery	7.25	Х	1.2	=	8.70	Х	50	=	
(2A)	Partial Disability	0.33	Х	1.2		0.40	Х	50	=	\$ 20.00
(3)	Cost of Living Adjustment (COLA) COLA – Base Benefit COLA – Residual Benefit with 24 Month	18.91	Х	1.2	=	22.69				
	Recovery	2.34	Χ	1.2	=	2.81				A 4 0== 00
(4)	Total Cost of Living Adjustment (COLA)	21.25				25.5	Х	50	=	\$ 1,275.00
(4)	Your Occ. (YO) YO YO - COLA	8.77 3.49	X X	1.2 1.2	=	10.52 4.19				
	Total Your Occ. (YO)	12.26	^	1.2		14.71	Х	50	=	\$ 735.50
(4A)	Transitional Your Occ. (TYO) TYO - To Age 65 TYO - To Age 65 - COLA Total Transitional Your Occ. (TYO) - To	2.08 0.79	x x	1.2 0.0	= =	2.50 0.95				•
	Age 65	2.87				3.45	Х	50	=	\$ 172.50
(5)	Note: MBP less than equal to 5 years	= 5% "disc = 10% "disc		Subtota nt"	cour	nt" = 10%	x (a)	= = =	\$ 5,763.00 \$ 576.30 \$ 5,186.70
(6)	MBP greater than 5 years Social Insurance Offset (SIO)	= 10% 0180	JOU	TIL						
(6)	SIO – Basic Residual Benefit with 24 Month Recovery	19.24 4.59	X X	1.20 1.2	=	23.09 5.51				
	COLA Residual Benefit with 24 Month Recovery - COLA	4.57 1.2	X X	1.20 1.2	=	5.48 1.44				
	Your Occ (Capped to Age 65)	3.45	Х	1.2	=	4.14				
(-)	Your Occ - COLA (Capped to Age 65)	1.22	Х	1.2	=	1.46		10.00		¢ 444 00
	Social Insurance Offset (SIO) Limited MD/SA Benefits "discount"			"Discour	nt" -	41.12 = 10% x(رح) X	10.00	=	\$ 411.20 \$ 41.12
(0)	Total Social Insurance Offset (SIO)			Subtota			a)		=	\$ 370.08
	Total Social Histiance Offset (SIO)			Gubiola	ı L(a	/ (0)]				ψ 57 0.00

Rating Variables	Non- smoker Rate Per \$100 of MI		Factor for Tobacco Use		Smoker Rate pe \$100 of MI	r	Monthly Benefit ii \$100 Units		Gross Premium
(7) Guaranteed Insurability Benefit (Mutually Exclusive with Life Event crease Benefit) Level Premium Rate - Base Benefit		x	25%		16.59				
x 55.29	1.2 00.33	^	2576		10.59				
Residual Benefit Premium 1.2 x 7.2		Х			2.18				
COLA Benefit Premium 1.2 x 18.91	22.69	Χ			5.67				
Residual-COLA Premium 1.2 x 2.34		Х			0.70				
YO Benefit Premium 1.2 x 8.77	10.52	Х			2.63				
YO COLA Premium 1.2 x 3.49	4.19	Х	25%		1.05		_		C 4 4 4 4 C
(a) Gross Premium - Guaranteed Insura ity Benefit	abii-				28.82	Х	5	=	\$ 144.10
(b) Limited MD/SA Benefits "discount"				"Di	scount" =	10%	ъ́х (а)	=	\$ 14.41
Gross Premium – Total Guaranteed Insurability Benefit				Sul	ototal [(a)	- (b))]	=	\$ 129.69
(7A) Life Event Benefit									
Level Premium Rate - Base Benefit x 55.29	1.2 66.35	Х	7.5%		4.98				
Residual Benefit Premium 1.2 x 7.2	5 8.70	Х	7.5%		0.65				
COLA Benefit Premium 1.2 x 18.91	22.69	Х	7.5%		1.70				
Residual-COLA Premium 1.2 x 2.34	2.81	Χ			0.21				
YO Benefit Premium 1.2 x 8.77	10.52	Х			0.79				
YO COLA Premium 1.2 x 3.49	4.19	Χ	7.5%		0.31		_		
Gross Premium - Life Event Benefit					8.64	Х	5	=	\$ 43.20
(8) Catastrophic Disability Benefit									
Catastrophic Disability Benefit Basic		Χ		=	1.97				
COLA on Catastrophic Disability Be		Χ	1.1	=	0.57				
Catastrophic Disability Benefit	2.21				2.54	Х	20.00	=	•
(9) Subtotal – 1	laavia								\$ 5,737.27
(10) Premiums for Benefits Added After									
a. Exercises of the Automatic li			. Donofit						
b. Exercises of the Guaranteed				ام					
c. Increases to the Monthly Ind	-			ider	writing.				
d. Any Other Increase to Month	•	ene	fit.						
e. Optional Benefits Added Afte	er Issue.								
(11) Substandard Rating (20% of Subtot	al 1)								\$ 1,147.45
(12) Subtotal – 2									\$ 6,884.72

Premium Calculation Summary (Continue	ed)			Gross Premium
(13) Policy Fee				\$ 60.00
(14) Subtotal – 3				\$ 6,944.72
(15) Refund of Premium (70% of Subtotal 3)				\$ 4,861.30
(16) Subtotal – 4				\$ 11,806.02
(17) Employer Multi-life / Association Case Discount				- \$ 0.00
(18) Spousal Catastrophic Disability Benefit				
Premium Rate for Catastrophic Disability Benefit Oc-	1.12			
cupational Class 1A; Nonsmoker				
Smoker Factor – Class 1A	1.1			
Smoker Premium Rate	1.23			
Substandard Rating (40%), if applicable	0.49			
Refund of Premium Benefit (70%) of the sum of the previous two lines	1.2			
Sum of the above three lines times number of units	2.92	Χ	16	\$ 46.72
(19) Annual Premium				\$ 11,852.74
(20) Modal Premium				
Semi-Annual (51% of Annual Premium)	\$ 6,044.90			
Monthly Pre-authorized Check (8.63% of Annual Pr	\$ 1,022.89			
(21) Automatic Increase Benefit See main body of this document.				

Policy Form: IDIP12-01 with Alternate Definition of Total Disability Premium Calculation Methodology

The premium calculation methodology is outlined below. The premium rates shown in the Premium Tables are for *Non-Smoker* risks only. For the smoking hazard, the premium rates are multiplied by the applicable *Tobacco Use* rating factor from the premium rate pages. To make it simpler to follow, an example is used to demonstrate the development of Gross Premium. Obviously, if an optional benefit is not selected, the premium for it will be zero.

This example shows all benefits that are available nationally. Some of these optional riders are not available in individual states. These state variations in availability are documented herein. We will not issue an optional rider in any state that has not approved it.

A. Determine the "Client Facts" as shown in the table below. This information pertains to the prospective client.

Gender	Male	Substandard Rating	20%
Issue Age (ALB)	37	Occupation Class	5A
Tobacco Use	Yes	Employee Group Size	N/A
Occupation	Systems Analyst	Participation Percentage	N/A
Spouse Issue Age (last birthday) 35		Spouse Tobacco Use	Yes
Spouse Substandard	Rating 40%		

B. Determine the required "Plan Design Facts" as shown below. This information describes the requested plan design.

Limited MD/SA Benefits	Yes
Premium Pattern	Level
Base Monthly Indemnity	\$ 5,000
Base Elimination Period	90 Days
Base Maximum Benefit Period	To Age 65 with the
	Graded Life Ext. 45/65
Residual Benefit	24 Month Recovery
COLA	3% Simple
Social Insurance Offset Monthly Indemnity	\$ 1,000
Social Insurance Offset Maximum Benefit Period	To Age 65
Social Insurance Offset Elimination Period	90 Days
Your Occupation Benefit (YO) OR Transitional Your Occupation Benefit (TYO)	Your Occupation
Guaranteed Insurability Benefit Indemnity	\$ 500
COBRA Benefit	\$ 1,000
Catastrophic Disability Benefit	\$ 2,000
Automatic Increase Benefit	Yes
Spousal Catastrophic Disability Benefit MI	\$1,600
Spousal Catastrophic Disability Benefit EP	90 Days
Spousal Catastrophic Disability Benefit MBP	5 Years
Policy Fee	\$ 60

- C. Total Gross Premium for the requested Plan Design by the prospective client.
 - Premium rates for smokers are generally the published non-smoker premium rates multiplied by a factor that varies by occupational class.
 - For most benefits, the factors are: 1.20 for occupational classes 4A to 6S; 1.15 for occupational classes 2A and 3A; and 1.10 for occupational classes 1A and 1B.
 - Exceptions to these factors above are:
 - the Catastrophic Disability Benefit, for which the factors are: 1.15 for occupational classes 2A to 6S, and 1.10 for occupational classes 1A and 1B; and
 - > The Good Health benefit premium is based on the other premiums on the policy, and so the differentiation by smoking status comes from the calculation of its premium.

1. Gross Premium for "Base Benefit"

- a. From the premium table "Basic Monthly Indemnity Benefit" get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity based on the following parameters:
 - Level Premium
 - Limited MD/SA: No
 - Max. Benefit Period: Graded Life Ext. 45/65
 - ➤ Elimination Period: 90 days
 - Reg. Occ. Period: Standard MBP
 - Male
 - Occupation Class 5A
 - Issue Age 37
 - ◆ Level Premium Rate per \$100 Basic Monthly Indemnity = \$55.29
- b. From the premium tables for "Your Occupation Benefit" (including the premium rate cells for Occupational Classes 5I and 4M), the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity and if applicable, from the premium tables "Cost of Living Adjustment Benefit on Your Occupation Benefit" get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity based on the following parameters:

The Your Occupation Benefit is not currently approved in Michigan, but we may submit it for approval in the future.

- Level Premiums
- Limited MD/SA: No
- Max. Benefit Period: To Age 65
- Reg. Occ. Period: Not Applicable
- > 3% Simple COLA
- Male
- Occupation Class 5A
- Issue Age 37
- Non-Smoker YO Benefit Premium Rate per \$100 Basic Monthly Indemnity =
- c. Multiply the Premium Rate per \$100 Basic Monthly Indemnity by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the each Premium Table page) and round to two decimal places.
 - ♦ \$55.29 x 1.20 = \$66.35 (rounded to two decimal places)
 - ♦ \$8.77 x 1.20 = \$10.52 (rounded to two decimal places)
- d. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - **♦** \$5,000 / 100 = 50

- e. Multiply the Smoker Rate calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (and round to 2 decimal places) to get the Gross Premium for the Total Base Benefit
 - ◆ Level Premium Rate: (\$ 10.52 + \$ 66.35) x 50 = \$ 3,843.50 (rounded to two decimal places)

2. Gross Premium for Residual Disability

(One of the four Residual Disability Benefit Riders is required to be attached to the policy.

- a. From Premium Table "Monthly Benefit for Residual Disability (with the appropriate Recovery Benefit)" get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity based on the following parameters:
 - Level Premiums
 - ➤ Limited MD/SA: No
 - > Max. Benefit Period: Graded Life Ext. 45/65
 - ➤ Elimination Period: 90 days
 - Reg. Occ. Period: Not applicable
 - > 24 Months Recovery Benefit
 - Male
 - Occupation Class 5A
 - ➤ Issue Age 37
 - ◆ Premium Rate per \$100 Basic Monthly Indemnity = \$7.25
- b. Multiply the Premium Rate per \$100 Basic Monthly Indemnity by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ◆ \$7.25 x 1.20 = \$8.70 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - **♦** \$5,000 / 100 = 50
- d. Multiply the Smoker Rate calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (and round to 2 decimal places) to get the Gross Premium for the Residual Disability Benefit (with 24 Month Recovery Benefit)
 - ♦ \$8.70 x 50 = \$435.00

2X. Partial Disability Benefit

The partial disability benefit is not available with the alternate definition of total Disability.

3. Gross Premium for Cost of Living Adjustment (COLA) Benefit

(At most one of the three Cost of Living Adjustment Benefit Riders may be attached to the policy.)

- a. From the premium table <u>"Cost of Living Adjustment Benefit"</u> get the Non-Smoker COLA Premium Rate per \$100 Basic Monthly Indemnity (this is the premium rate for the COLA benefit applicable to the Base Benefit) and if applicable, from the premium table <u>"Monthly Benefit for Residual Disability (with the appropriate Recovery Benefit) on Cost of Living Adjustment Benefit</u> get the Non-Smoker Residual Disability (with 24 Month Recovery Benefit) on COLA Benefit Premium Rate per \$100 Basic Monthly Indemnity based on the following parameters:
 - Level Premiums
 - Limited MD/SA: No
 - Max. Benefit Period: Graded Life Ext. 45/65
 - Reg. Occ. Period: Standard MBP
 - Residual Disability Benefit with 24 Months Recovery
 - ➤ COLA Benefit: 3% Simple
 - Male
 - Occupation Class 5A

- Issue Age 37
- Non-Smoker COLA (Base Benefit) Premium Rate per \$100 Basic Monthly Indemnity = \$
- Non-Smoker Cost of Living Adjustment Benefit YO Benefit = \$ 3.49
- Non-Smoker Residual Disability (with 24 Month Recovery Benefit) on COLA Benefit Premium Rate per \$100 Basic Monthly Indemnity = \$2.34
- b. Multiply the Premium Rates from "a" by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ♦ \$ 18.91 x 1.20 = \$ 22.69 (rounded to two decimal places)
 - ◆ \$ 3.49 x 1.20 = \$ 4.19 (rounded to two decimal places)
 - ◆ \$ 2.34 x 1.20 = \$ 2.81 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - **♦** \$5,000 / 100 = 50
- d. Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Total Gross Premium for the COLA Benefit
 - $($22.69 + $4.19 + $2.81) \times 50 = $1,484.50$ (rounded to two decimal places)

X. Your Occupation (YO) Benefit

Policies issued with the Alternate Definition of Total Disability the YO premium component on the base benefit calculation is included with the base benefit calculation above and the COLA Component of Your Occupation benefit is included with the COLA benefit above.

X. Transitional Your Occupation (TYO) Benefit

(The TYO Benefit is not available with the alternate definition of total Disability.)

4. Limited MD/SA Benefit "Discount"

To calculate the Limited MD/SA Benefit "Discount" sum applicable benefits (steps 1 to 3) and multiply by the "discount" factor and round to two decimal places. The "discount" factor varies by the Base Maximum Benefit Period (MBP). For a MBP less than equal to 5 years, apply a 5% "discount". For a MBP greater than 5 years apply a 10% "discount".

1	Gross Prem	\$ 3,843.50	
2	Gross Prem	\$ 435.00	
3	Gross Prem	\$ 1,484.50	
	(a)	Subtotal	\$ 5,763.00
	10% x (a)	"Limited MD/SA Benefit "Discount"	\$ 576.30

5. Gross Premium for "Social Insurance Offset Benefit (SIO)"

The Social Insurance Substitute Benefit is available in New York and New Jersey. The Social Insurance Offset Benefit is available in all other states. (In the future, we may file the Social Insurance Offset Benefit in New York for use with our franchise policy forms.)

- a. From the premium tables "Social Insurance Offset Benefit" get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity, and if applicable, from the premium tables "Monthly Benefit for Residual Disability, "Monthly Benefit for Residual Disability (with appropriate Recovery Benefit) on Cost of Living Adjustment Benefit" and "Cost of Living Adjustment Benefit on Social Insurance Offset Benefit" get the Non-Smoker Premium Rates per \$100 Basic Monthly Indemnity, based on the following parameters:
 - Level Premiums
 - Limited MD/SA: No

- > Max. Benefit Period: To Age 65
- Elimination Period: 90 days (used only for the SIO Basic Monthly Indemnity premium rate and Monthly Benefit for Residual Disability)
- > Residual Disability with 24 Month Recovery
- Reg. Occ. Period: Standard MBP
- > YO Benefit To Age 65
- > 3% Simple COLA
- > Sex: Male
- Occupation Class 5A
- > Issue Age 37
- SIO Premium Rate per \$100 SIO Monthly Indemnity = \$19.24
- ♦ COLA on SIO Benefit = \$ 4.57
- ◆ Residual Disability Benefit with 24 Month Recovery = \$ 4.59
- ◆ Residual Disability Benefit with 24 Month Recovery on COLA Benefit = \$ 1.20
- ♦ YO Benefit Capped to Age 65 = \$ 3.45
- ◆ COLA on YO Benefit Capped to Age 65 = \$ 1.22
- b. Multiply the Premium Rates from "a" by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ◆ SIO \$ 19.24 x 1.20 = \$ 23.09 (rounded to two decimal places)
 - ◆ COLA on SIO \$ 4.57 x 1.20 = \$ 5.48 (rounded to two decimal places)
 - ◆ Residual Disability \$ 4.59 x 1.20 = \$ 5.51 (rounded to two decimal places)
 - ♦ Residual Disability COLA \$ 1.20 x 1.20 = \$ 1.44 (rounded to two decimal places)
 - ◆ YO Benefit Capped to Age 65 \$ 3.45 x 1.20 = \$ 4.14 (rounded to two decimal places)
 - ◆ COLA on YO Benefit Capped to Age 65 \$ 1.22 x 1.20 = \$ 1.46 (rounded to two decimal places)
- c. Divide the SIS Monthly Indemnity by 100 to convert it into \$100 units.
 - ♦ \$1,000 / 100 = 10
- d. Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Gross Premium for the SIO Benefit
 - ♦ (\$ 23.09 + \$ 5.48+ \$ 5.51 + \$ 1.44 + \$ 4.14 + \$ 1.46) x 10 = \$ 411.20 (rounded to 2 decimal places)
- e. To calculate the Limited MD/SA Benefit "Discount", multiply the Gross Premium for the SIO Benefit calculated in "d" by the "discount" factor and round to two decimal places. The "discount" factor varies by the Base Maximum Benefit Period (MBP). For a MBP less than equal to 5 years, apply a 5% "discount". For a MBP greater than 5 years apply a 10% "discount".
 - ◆ \$411.20 x 10% = \$41.12 (rounded to 2 decimal places)
- f. To calculate the Total Gross Premium for the SIO Benefit, subtract the Limited MD/SA Benefit "Discount" calculated in "e" from the Gross Premium for the SIO Benefit calculated in "e".
 - ♦ \$411.20 \$41.12 = \$370.08 (rounded to 2 decimal places)
- 6. Gross Premium for Guaranteed Insurability Option Benefit (GIB)

(Mutually Exclusive with Life Event Increase Benefit)

- a. Multiply the Premium Rates by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ◆ The **Level** premium rate for Base Benefit = 42.60

Premium Calculation Methodology for Policy Form: IDIP12-01 with Alternate Definition of Total Disability

• GIO on (each component below rounded to two decimal places):

```
Base - $55.29 x 1.2 = $66.35

Residual - $7.25 x 1.2 = $8.70

COLA - $18.91 x 1.2 = $22.69

Residual/COLA - $2.34 x 1.2 = $2.81

YO - $8.77 x 1.2 = $10.52

YO/COLA - $3.49 x 1.2 = $4.19
```

b. Multiply by 25% each of the Nonsmoker Rates per \$100 of Monthly Indemnity for the "Base Benefit" (Level Premium) and the applicable optional benefits: "Residual Disability Benefit with 24 Month Recovery", "Total COLA Benefit" and the "Total YO Benefit" (after adjustment for Graded Life Extension 45/65 MBP, if applicable) and round each component to two decimal places.

```
♦ GIO on:
```

```
Base - 25% x $ 66.35 = $16.59
Residual - 25% x $ 8.70 = $ 2.18
COLA - 25% x $ 22.69 = $ 2.18
Residual/COLA - 25% x $ 2.81 = $ 0.70
YO - 25% x $ 10.52 = $ 2.63
YO/COLA - 25% x $ 4.19 = $ 1.05
```

- c. Divide the GIB Monthly Indemnity by 100 to convert it into \$100 units.
 - **♦** \$500 / 100 = 5
- Multiply the sum of the GIO Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Gross Premium for the GIB
 - ♦ (\$ 16.59 + \$ 2.18 + \$ 2.18 + \$ 0.70 + \$ 2.63 + \$ 1.05) x 5 = \$ 144.10 (rounded to 2 decimal places)
- e. To calculate the Limited MD/SA Benefit "Discount", multiply the Gross Premium for the GIB calculated in "d" by the "discount" factor and round to two decimal places. The "discount" factor varies by the Base Maximum Benefit Period (MBP). For a MBP less than equal to 5 years, apply a 5% "discount". For a MBP greater than 5 years apply a 10% "discount".
 - ♦ \$ 144.10 x 10% = \$ 14.41 (rounded to 2 decimal places)
- f. To calculate the Total Gross Premium for the GIB, subtract the Limited MD/SA Benefit "Discount" calculated in "e" from the Gross Premium for the GIB calculated in "e".
 - ♦ \$ 144.10 14.41 = \$ 129.69 (rounded to 2 decimal places)

6A. Life Event Increase Benefit

(Mutually Exclusive Alternative to Guaranteed Insurability Option Benefit)

The calculation of the Life Event Increase Benefit premium is the same as Guaranteed Insurability Option Benefit above except the factor of 7.5% is used in place of 25%.

7. Gross Premium for Catastrophic Disability Benefit

This benefit is not available in Connecticut. The amount of this benefit is restricted in New Jersey; please see the "Availability of Selected Policy Features" Section of this filing.

- a. From the premium tables for <u>Catastrophic Disability Benefit</u>" (with the applicable duration) whichever is applicable get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity and if applicable, from the premium tables "<u>Cost of Living Adjustment Benefit</u>" on <u>Catastrophic Disability Benefit</u>" get the *Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity* based on the following parameters:
 - Level Premiums
 - Limited MD/SA: N/A.
 - ➤ Reg. Occ. Period: Standard N/A

- > 3% Simple COLA
- Male
- Occupation Class 5A
- > Issue Age 37
- ♦ Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity = \$1.71
- ♦ Non-Smoker Cost of Living Adjustment Benefit = \$ 0.50
- b. Multiply the Premium Rates from "a" by the Tobacco Use Rating factor of 1.10 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ♦ Basic Cat. Dis. \$ 1.71 x 1.10 = \$ 1.97 (rounded to two decimal places)
 - ◆ COLA on Cat. Dis. \$ 0.50 x 1.10 = \$ 0.57 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - ♦ \$ 2,000 / 100 = 20
- d. Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Total Gross Premium for the Catastrophic Benefit.
 - (\$ 1.97 + \$ 0.57) x 20 = \$ 50.80 (rounded to 2 decimal places)

8. Subtotal – 1

Sum the Gross Premiums for the "Total Base Benefit", "Residual Disability Benefit with 24 Month Recovery", "Total COLA Benefit", "Limited MD/SA Benefits discount", "Total SIO Benefit", the "Total GIB" and the "Catastrophic Disability Benefit"

◆ Level Premium: 3,843.50 + \$ 435.00 + \$ 1,484.50 - \$ 576.30 + \$ 370.08 + \$ 129.69 + \$ 50.80 = \$ 5,737.27

9. Premiums for Benefits Added After Issue.

The premiums for these policy changes are calculated as described above. The premium shown for the first four items below would be the sum of Step 1 through 5, if applicable.

- a. Exercises of the Automatic Increase Benefit.
- b. Exercises of the Guaranteed Insurability Option (or the Life Event Increase Benefits
- c. Increases to the Monthly Indemnity Benefit added with Underwriting.
- d. Any Other Increase to Monthly Indemnity Benefit.
- e. Optional Benefits Added After Issue.

10. Premium for the "Substandard Rating"

Multiply the sum of Subtotal - 1 and the total of Premiums for Benefits Added After Issue by the Substandard Rating factor (from Client Facts) and round to two decimal places.

◆ Level Premium: \$5,737.27 x 20% = \$1,147.45 (rounded to two decimal position)

11. Subtotal - 2

Sum Subtotal - 1, the total of Premiums for Benefits Added After Issue and the Gross Premium for the "Substandard Rating"

◆ Level Premium: \$5,737.27 + \$0.00 - \$1,147.45= \$6,884.72

12. Policy Fee

Policy Fee is \$ 60.00 per annum. If it is necessary to divide coverage for an individual between two policies, we will waive the second policy fee.

13. Subtotal – 3

Sum Subtotal – 2, and the Policy Fee

◆ Level Premium: \$6,884.72 + \$60.00 = \$6,944.72

14. Refund of Premium

This benefit is not available in Connecticut, Florida, New Jersey, New York, Oregon, Pennsylvania and Tennessee.

Level Premium: \$6,944.72 * 70.0% = \$4,798.59 (rounded to two decimal places)

15. Subtotal - 4

◆ Level Premium: \$6,944.72 + \$4,861.30 = \$11,806.02

16. Employer Multi-life / Association Case Discount / Multi-policy Discount

The discounts for employer and association sponsorship are mutually exclusive.

The multi-policy discount (5%) is only available to individually sold disability applicants who are currently applying for within the last twelve months or have purchased a MetLife individual life insurance policy. The discounts for employer and association sponsorship may be combined with the Multi-policy discount. The combined discount used in the formula below is:

EmployerAssocDisc + MultiPolicyDisc

From the Client Facts look up the Multi-life Case Discount for which the policy is eligible. Multiply Subtotal – 4 by the Multi-life Case Discount (since this is a discount, a negative amount should be used in the calculation) and round to two decimal places to get the Multi-life Case Discount Amount.

♦ Level Premium: \$11,806.02 x -0.00% = - \$ 0.00 (rounded to two decimal places)
In New Jersey only, the reduction in the premium resulting from these calculations will be allocated proportionately to the lines above.

17. Spousal Catastrophic Disability Benefit

This benefit will only be issued on a standard rated basis. This benefit is not available in Connecticut and New Jersey.

- ♦ Spousal Catastrophic Disability Benefit Nonsmoker Premium Rate per \$100 Monthly Indemnity= \$1.12 (same as the occupational class 1A premium rates for the Catastrophic Disability benefit)
- ◆ Spousal Catastrophic Disability Benefit Smoker Premium Rate per \$100 Monthly Indemnity \$ 1.12 * 1.10 = \$ 1.23 (Note: Use the Occupational Class 1A Factor)
- Substandard Rating \$ 1.23 * 40% = \$ 0.49
- ◆ Premium for the Refund of Premium Benefit on the Spousal Catastrophic Disability Benefit, if applicable (\$ 1.23 + \$ 0.42)* 70.0% = \$ 1.20, rounded to cents.
- Spousal Catastrophic Disability Benefit Monthly Indemnity \$1600 / \$100 = 16
- ◆ Premium for Spousal Catastrophic Disability Benefit (\$ 1.23 + \$ 0.49 + \$ 1.20) x 16 = \$ 46.72, rounded to two decimal places.

18. Annual Premium

Sum Subtotal – 4 and the Multi-life Case Discount Amount to get the Annual Premium for the policy

◆ Level Premium: \$ 11,806.02 + - \$ 0.00 + \$ 46.72 = \$ 11,852.74

19. Modal Premiums

a.	Modal Premium Factors:	Regular Billed	List-billed
	Annual	1.0000	0.9500
	Semi-annual	0.5100	0.4845
	Quarterly	0.2800	0.2660
		(0.2650 in FL)	(0.2650 in FL)
	Pre-authorized Check	0.0863	N/A
	Monthly Billed	0.0932	N/A
		(0.0900 in FL)	

	Employer or Assoc. Multi-life Discounts	No Employer or Assoc Multi-life Discounts		
Monthly list-billed	0.0863	0.0820		
Semi-monthly list-billed	0.0432	0.0410		
Quad weekly list-billed	0.0800	0.0760		
Biweekly list-billed	0.0400	0.0380		

b. Semi-annual

Multiply the Annual Premium by the Semi-Annual Modal Factor, rounding to two decimal places to get the Semi-Annual Premium Amount.

- ◆ Level Premium: \$ 11,852.74 x 0.5100 = \$ 6,044.90 (rounded to two decimal places)
- c. Monthly Pre-authorized Check

Multiply the Annual Premium by the Pre-authorized Check Modal Factor, rounding to two decimal places to get the Semi-Annual Premium Amount.

◆ Level Premium: \$ 11,852.74 x 0.0863 = \$ 1,022.89 (rounded to two decimal places)

20. Automatic Increase Benefit

Five percent of the Base Monthly Indemnity (5% * \$5,000 = \$250).

a. For the next five policy anniversaries, lookup the premium rates for the base benefit, residual benefit, COLA benefit (and residual benefit thereon), and the appropriate your occupation benefit (and COLA thereon)

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Base Benefit	58.84	62.47	66.17	69.89	73.61
Residual Benefit	7.70	8.17	8.64	9.12	9.60
COLA Benefit	19.71	20.47	21.19	21.83	22.39
Res. On COLA	2.43	2.52	2.61	2.68	2.74
YO	9.32	9.87	10.42	10.97	11.51
YO - COLA	3.64	3.77	3.89	4.00	4.09

b. Apply the smoker factor (multiply the premium rates above by 1.20), if applicable. Total the premium rates.

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Base Benefit	70.61	74.96	79.40	83.87	88.33
Residual Benefit	9.24	9.80	10.37	10.94	11.52
COLA Benefit	23.65	24.56	25.43	26.20	26.87
Res. On COLA	2.92	3.02	3.13	3.22	3.29
YO	11.18	11.84	12.50	13.16	13.81
YO - COLA	4.37	4.52	4.67	4.80	4.91
Total	121.97	128.70	135.50	142.19	148.73

c. Multiply the premium rates above by the AIB monthly indemnity in hundreds(\$250 / 100 = 2.50) and round the product to two decimal places.

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Total	121.97	128.70	135.50	142.19	148.73
AIB Monthly Indemnity	2.50	2.50	2.50	2.50	2.50
Annual AIB Premiums before Adjustments and Discounts	304.93	321.75	338.75	355.48	371.83

d. Calculate Substandard Ratings, Financial Disclosure Adjustments, Good Health Benefit and Multi-life Discounts components to the premium.

Policy Anniversary	1	2	3	4	5		
Attained Age	38	39	40	41	42		
Annual AIB Premiums	304.93	321.75	338.75	355.48	371.83		
before Adjustments and							
Discounts*							
Substandard Rating	60.99	64.35	67.75	71.10	74.37		
(20%)							
Subtotal 1	365.92	386.10	406.50	426.58	446.20		
Good Health Benefit	256.14	270.27	284.55	298.61	312.34		
(Factor 70%)							
Subtotal 2	622.06	656.37	691.05	725.19	758.54		
Employer ML / Assoc.	0.00	0.00	0.00	0.00	0.00		
Discount (0%)							
Annual AIB Premiums	622.06	656.37	691.05	725.19	758.54		
* The premiums from this line carry into Line 10a of the main premium calcula-							
		tion.					

e. Modal Premiums

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Annual AIB Premiums	622.06	656.37	691.05	725.19	758.54
Semi-annual (0.5100)	317.25	334.75	352.44	369.85	386.86
Pre-authorized check (0.0863)	53.68	56.64	59.64	62.58	65.46

	Premium Calculation Summary Policy Form: IDIP12-01 with Alternate Definition of Total Disability									
	Rating Variables	Non- smoker Rate Per \$100 of MI (after Adjust- ment for Graded Life 45/65		Factor for Tobacco Use		Smoker Rate per \$100 of MI		Monthly Benefit ir \$100 Units		Gross Premium
(1)	Base Benefit									
	Base Level Premium Rate	55.29	Χ	1.2	=	66.35				
	Your Occupation Premium Rate	8.77	Χ	1.2	=	10.52				
	Total Base Benefit – Level	64.06	Χ	1.2	=	76.87	Х	50	=	\$ 3,843.50
(2)	Residual Benefit with 24 Month Recov-									\$ 435.00
	ery	7.25	Χ	1.2	=	8.70	Х	50	=	
(3)										
	COLA – Base Benefit	18.91	Χ	1.2	=	22.69				
	COLA – Your Occupation COLA – Residual Benefit with 24 Month	3.49	Х	1.2	=	4.19				
	Recovery	2.34	Χ	1.2	=	2.81				
	Total Cost of Living Adjustment (COLA)	24.74				29.69	Х	50	=	\$ 1,484.50
(4)	Limited MD/SA Benefits "discount"									
				(a) Subt			,		=	\$ 5,763.00
						nt" = 10% :	x (a	.)	=	\$ 576.30
	N. MBB	50/ " "		Subtotal	[(a) - (b)]			=	\$ 5,186.70
	Note: MBP less than equal to 5 years MBP greater than 5 years	= 5% "disc = 10% "disc								
(5)	Social Insurance Offset (SIO)	.070 0100	COU							
(0)	SIO – Basic	19.24	х	1.20	=	23.09				
	Residual Benefit with 24 Month Recov-	4.59	Х	1.20	=	5.51				
	ery			0		0.0.				
	COLA	4.57	Х	1.20	=	5.48				
	Residual Benefit with 24 Month Recovery - COLA	1.2	X	1.2	=	1.44				
	Your Occ (Capped to Age 65)	3.45	Χ	1.2	=	4.14				
	Your Occ - COLA (Capped to Age 65)	1.22	Χ	1.2	=	1.46				
(a)	Social Insurance Offset (SIO)					41.12	Χ	10.00	=	\$ 411.20
(b)	Limited MD/SA Benefits "discount"			"Discou	าt" :	= 10% x (a	a)		=	\$ 41.12
	Total Social Insurance Offset (SIO)			Subtotal	[(a) - (b)]			=	\$ 370.08

		ium Calculation Summary (Contir	nued)								
(6)		inteed Insurability Benefit									
		ally Exclusive with Life Event In-									
		se Benefit)									
		Premium Rate - Base Benefit 1.2	66.35	Х	25%		16.59				
	x 55	.29 ual Benefit Premium 1.2 x 7.25	0.70	.,	25%		2.40				
		Benefit Premium 1.2 x 7.25	8.70 22.69	X X	25% 25%		2.18 5.67				
		ual-COLA Premium 1.2 x 2.34	22.09	X	25 <i>%</i>		0.70				
		enefit Premium 1.2 x 8.77	10.52	X	25%		2.63				
		OLA Premium 1.2 x 3.49	4.19	X	25%		1.05				
(a)		Premium - Guaranteed Insurabil-	0	^	2070		28.82	Х	5	=	\$ 144.10
()		enefit							-		*
(b)	Limite	d MD/SA Benefits "discount"				"Disc	count" =	10% >	(a)	=	\$ 14.41
	Gross	Premium – Total Guaranteed				Subt	total [(a)	- (b)]		=	\$ 129.69
		rability Benefit									
(6A)		vent Benefit									
		Premium Rate - Base Benefit 1.2	66.35	Х	7.5%		4.98				
	x 55	·— ·	0.70		7.50/		0.05				
		ual Benefit Premium 1.2 x 7.25	8.70	Х	7.5%		0.65				
		Benefit Premium 1.2 x 18.91 ual-COLA Premium 1.2 x 2.34	22.69 2.81	X	7.5% 7.5%		1.70 0.21				
		enefit Premium 1.2 x 2.34	2.01 10.52	X X	7.5% 7.5%		0.21				
		OLA Premium 1.2 x 3.49	4.19	X	7.5%		0.73				
		Premium - Life Event Benefit	7.15	^	7.570		8.64	х	5	=	\$ 43.20
	0.000	Tremain Lie Event Beneit					0.0 .	^	Ū		Ψ .σ.2σ
(7)	Catas	trophic Disability Benefit									
	Catas	trophic Disability Benefit Basic	1.71	Х	1.1	=	1.97				
		on Catastrophic Disability Benefit	0.5	Х	1.1	=	0.57				
		trophic Disability Benefit	2.21				2.54	Х	20.00	=	\$ 50.80
(8)	Subto										\$ 5,737.27
(9)	Premi	ums for Benefits Added After Issue									
	a.	Exercises of the Automatic Increase	se Benefi	it.							
	b.	Exercises of the Guaranteed Insur	ability Op	otion	Benefit.						
	C.	Increases to the Monthly Indemnit	y Benefit	adde	ed with U	Inderw	riting.				
	d. Any Other Increase to Monthly Indemnity Benefit.										
L	e.	Optional Benefits Added After Issu	ıe.								
(10)	(10) Substandard Rating (20% of Subtotal 1) \$ 1,147.45							\$ 1,147.45			
(11)	Subto	tal – 2									\$ 6,884.72
(12)	Dollar	Foo									\$ 60.00
	Policy Subto										\$ 60.00 \$ 6,944.72
(13)	Subio	lai – 3									φ 0,944.72

Premium Calculation Summary (Continued)				
(14) Refund of Premium (70% of Subtotal 3)				\$ 4,861.30
(15) Subtotal – 4				\$ 11,806.02
(16) Employer Multi-life / Association Case Discount				- \$ 0.00
(17) Spousal Catastrophic Disability Benefit				
Premium Rate for Catastrophic Disability Benefit Oc-	1.12			
cupational Class 1A; Nonsmoker				
Smoker Factor – Class 1A	1.1			
Smoker Premium Rate	1.23			
Substandard Rating (40%), if applicable	0.49			
Refund of Premium Benefit (70%) of the sum of the	1.2			
previous two lines				
Sum of the above three lines times number of units	2.92	Χ	16	\$ 46.72
(18) Annual Premium				\$ 11,852.74
(19) Modal Premium				
Semi-Annual (51% of Annual Premium)	\$ 6,044.90			
Monthly Pre-authorized Check (8.63% of Annual Pre	\$ 1,022.89			
(20) Automatic Increase Benefit				
See main body of this document.				

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Policy Form IDIP12-01 with Standard Definition of Total Disability Premium Calculation Methodology

(With annotations for the Alternate Definition of Total Disability)

The premium calculation methodology is outlined below. The premium rates shown in the Premium Tables are for *Non-Smoker* risks only. For the smoking hazard, the premium rates are generally multiplied by the applicable *Tobacco Use* rating factor. To make it simpler to follow, an example is used to demonstrate the development of Gross Premium. Obviously, if an optional benefit is not selected, the premium for it will be zero.

This example shows all benefits that are available nationally. Some of these optional riders are not available in individual states. These state variations in availability are documented herein. We will not issue an optional rider in any state that has not approved it.

A. Determine the "Client Facts" as shown in the table below. This information pertains to the prospective client.

Gender		Male	Substandard Rating	20%
Issue Age (ALB)		37	Occupation Class	5A
Tobacco Use		Yes	Employee Group Size	N/A
Occupation	Systems A	nalyst	Participation Percentage	N/A
Multi-policy Discount	(5%)	Yes	-	
Spouse Issue Age (la	st birthday)	35	Spouse Tobacco Use	Yes
Spouse Substandard Rating 40%		40%		

B. Determine the required "Plan Design Facts" as shown below. This information describes the requested plan design.

Limited MD/SA Benefits	Yes
Premium Pattern	Level
Base Monthly Indemnity	\$ 5,000
Base Elimination Period	90 Days
Base Maximum Benefit Period	To Age 67
Residual Benefit	24 Month Recovery
COLA	3% Simple
Social Insurance Offset Monthly Indemnity	\$ 1,000
Social Insurance Offset Maximum Benefit Period	To Age 67
Social Insurance Offset Elimination Period	90 Days
Your Occupation Benefit (YO) OR Transitional Your	Your Occupation
Occupation Benefit (TYO)	Benefit
Guaranteed Insurability Option Benefit Indemnity	\$ 500
Catastrophic Disability Benefit	\$ 2,000
Automatic Increase Benefit	Yes
Spousal Catastrophic Disability Benefit MI	\$1,600
Spousal Catastrophic Disability Benefit EP	90 Days
Spousal Catastrophic Disability Benefit MBP	5 Years
Refund of Premium Benefit	Yes
Policy Fee	\$ 60

Premium Calculation Methodology for Policy Form IDIP12-01 with Standard Definition of Total Disability

- C. Total Gross Premium for the requested Plan Design by the prospective client.
 - ◆ Premium rates for smokers are generally the published non-smoker premium rates multiplied by a factor that varies by occupational class.
 - ♦ For most benefits, the factors are: 1.20 for occupational classes 4A to 6S; 1.15 for occupational classes 2A and 3A; and 1.10 for occupational classes 1A and 1B.
 - Exceptions to these factors above are:
 - the Catastrophic Disability Benefit, for which the factors are: 1.15 for occupational classes 2A to 6S, and 1.10 for occupational classes 1A and 1B; and
 - The Good Health benefit premium is based on the other premiums on the policy, and so the differentiation by smoking status comes from the calculation of its premium.
- D. The premium for the benefit will be calculated three ways.
 - 1. Level Premium basis.
 - 2. Term Premium basis
 - 3. Split Premium basis.
 - Level Premium:

Base Monthly Indemnity Benefit: \$2,000 and Social Insurance Offset Monthly Indemnity: \$1,000,

> Term Premium:

Base Monthly Indemnity Benefit: \$3,000 and Social Insurance Offset Monthly Indemnity: None,

- E. Term Basis Premiums.
 - ♦ We offer non-level term premiums at issue ages up to 50 to which we refer as "term premiums". The basic term premium is renewable annually. The annual renewable term premiums don't change after age 55. .

In lieu of creating millions more rate cells we have developed term premium factors that when multiplied by the level premium rate produces the cell's term premium rate. Variables for the rate factors are:

- o The Term Period: annual, five years; ten years; fifteen years, and twenty years;
- o Renewal Provision of the Policy: Non-cancelable or Guaranteed Renewable;
- Occupational Class;
- Sex: Female, Male, Unisex Association-sponsored Case and Unisex Employer-sponsored Case;
- o Issue Age;
- Attained Age;
- o The type of COLA benefit on the policy, if any; and
- o The Maximum Benefit Period of the policy.
- ♦ Term Premiums are available on:
 - Base Monthly Indemnity benefit;
 - o all optional Residual Disability benefits;
 - o 3% Simple COLA and CPI COLA 2008 benefits;
 - Transitional Your Occupation benefit;
 - o Your Occupation benefit;
 - Social Insurance Offset Monthly Indemnity including Residual Disability benefits, COLA benefits above, TYO benefit and Your Occupation benefit thereon.

- ♦ The following benefits will be issued with Level Premiums on policies having Term Premiums:
 - o Guaranteed Insurability Option benefit (however, additions to the policy Monthly Indemnity benefit result from exercise of the GIO benefit may have term premiums);
 - o Catastrophic Disability benefit;
 - Spousal Catastrophic Disability benefit; and
 - Additions to the policy Monthly Indemnity benefit result from exercise of the Automatic Increase benefit;
- ♦ Term Premiums are not available on policies having the following features:
 - o The Graded Life 45/65 MBP:
 - o The Original CPI COLA benefit; and
 - o Issued on Premium Scales prior to the 2009 Premium Scale.
- Potential Term Factors for this example are:

No	Term Factors for: Male; Issue Age 37; Occupational Class 5A; Non-cancelable Policy with To Age 67 MBP; and 3% Simple COLA Benefit										
Initial Level Term Pe- riod	Initial Level Term Factor	Attained Age	ART Factor	Attained Age	ART Factor						
5 Years	65.292%	37	56.753%	47	120.984%						
10 Years	75.557%	38	61.282%	48	130.827%						
15 Years	85.485%	39	66.109%	49	141.268%						
20 Years	Not Avail.	40	71.276%	50	152.239%						
		41	76.799%	51	162.339%						
		42	82.704%	52	172.496%						
		43	88.999%	53	183.805%						
		44	95.737%	54	194.668%						
		45	102.924%	55 to 66	204.632%						
		46	111.635%								

For the All Term Premium, "D.2" above, we will use the five year initial term, and for the Split Premium basis, "D.3" above, We will use the policy in the eleventh year, i.e., attained age 47. The two factors are bold-faced.

1. Gross Premium for Base Benefit

- a. From the premium table <u>Basic Monthly Indemnity Benefit</u> get the *Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity* based on the following parameters:
 - Limited MD/SA: No
 - Max. Benefit Period: To Age 67
 - Elimination Period: 90 days
 - > Reg. Occ. Period: Standard MBP
 - Male
 - Occupation Class 5A
 - Issue Age 37
 - ◆ Level Premium Rate per \$100 Basic Monthly Indemnity = \$31.12

(Note: Policies issued with the Alternate Definition of Total Disability the Base Benefit calculation below will include the Your Occupation base benefit component.

- b. Multiply the Premium Rate per \$100 Basic Monthly Indemnity by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the each Premium Table page) and round to two decimal places.
 - ◆ Level \$ 31.12 x 1.20 = \$ 37.34 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - ◆ Level and Term \$ 5,000 / 100 = 50

- ◆ Split/Level \$ 2,000 / 100 = 20
- ◆ Split/Term \$ 3,000 / 100 = 30
- d. Multiply the Smoker Rate calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (and round to 2 decimal places) to get the Level Gross Premium for the Base Benefit
 - Level, Term − \$ 37.34 x 50 = \$ 1,867.00 (rounded to two decimal places)
 - Split/Level \$ 37.34 x 20 = \$ 746.80
 - ♦ Split/Term \$ 37.34 x 30 = \$ 1,120.20
- e. Calculate Term Premiums by Multiplying the Level Gross Premium for the Base Benefit in "d" by the Term Factors (and round to 2 decimal places).
 - ◆ Term \$ 1,867.00 x 65.292% = \$ 1,219.00 (rounded to two decimal places)
 - ◆ Split/Term \$ 1,120.20 x 120.984% = \$ 1,355.26 (rounded to two decimal places)
- f. Premiums for Base Monthly Indemnity Benefits.
 - ♦ Level \$ 1,867.00
 - ◆ Term \$1,219.00
 - ◆ Split/Level \$ 746.80
 - ♦ Split/Term \$ 1,355.26

2. Gross Premium for Residual Disability

- a. From Premium Table Monthly Benefit for Residual Disability (with the appropriate Recovery Benefit get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity based on the following parameters:
 - Level Premiums
 - Limited MD/SA: No
 - Max. Benefit Period: To Age 67
 - ➤ Elimination Period: 90 days
 - Reg. Occ. Period: Not Applicable
 - 24 Months Recovery Benefit
 - Male
 - Occupation Class 5A
 - ➤ Issue Age 37
 - ◆ All Premium Rate per \$100 Basic Monthly Indemnity = \$4.98
- b. Multiply the Premium Rate per \$100 Basic Monthly Indemnity by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - \bullet All \$ 4.98 x 1.20 = \$ 5.98 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - ◆ Level, Step and Term \$ 5,000 / 100 = 50
 - ◆ Split/Level \$ 2,000 / 100 = 20
 - Split/Term \$3,000 / 100 = 30
- d. Multiply the Smoker Rate calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (and round to 2 decimal places) to get the Gross Premium for the Residual Disability Benefit (with 24 Month Recovery Benefit)
 - ◆ Level and Term \$ 5.98 x 50 = \$ 299.00 (rounded to two decimal places)
 - ◆ Split/Level \$ 5.98 x 20 = \$ 119.60 (rounded to two decimal places)
 - ◆ Split/Term \$ 5.98 x 30 = \$ 179.40 (rounded to two decimal places)
- e. Calculate Term Premiums by Multiplying the Level Gross Premium for the Base Benefit in "d" by the Term Factors (and round to 2 decimal places).
 - ◆ Term \$ 299.00 x 65.292% = \$ 334.93 (rounded to two decimal places)

- ◆ Split/Term \$ 179.40 x 124.984% = \$ 217.05 (rounded to two decimal places)
- f. Premiums for Residual Disability Benefits.
 - ◆ Level \$ 299.00
 - ◆ Term \$ 195.22
 - ♦ Split/Level \$ 119.60
 - ♦ Split/Term \$ 217.05

2A. Partial Disability Benefit

The Partial Disability Benefit is mutually exclusive with the Residual Disability Benefit. If this benefit is assumed, it will carry through forward in the calculations that follow in lieu of the Residual Disability Benefit. Also, unlike the Residual Disability Benefit, the Partial Disability Benefit will not impact the COLA benefit.

On policies issued with the Alternate Definition of Total Disability the Partial Disability benefit is not available.

3. Gross Premium for Cost of Living Adjustment (COLA) Benefit

- a. From the premium table <u>Cost of Living Adjustment Benefit</u> get the Non-Smoker COLA Premium Rate per \$100 Basic Monthly Indemnity (this is the premium rate for the COLA benefit applicable to the Base Benefit) and if applicable, from the premium table <u>Monthly Benefit for Residual Disability (with the appropriate Recovery Benefit) on Cost of Living Adjustment Benefit</u> get the *Non-Smoker Residual Disability (with 24 Month Recovery Benefit) on COLA Benefit Premium Rate per \$100 Basic Monthly Indemnity* based on the following parameters:
 - Level Premiums
 - Limited MD/SA: No
 - Max. Benefit Period: To Age 67
 - Reg. Occ. Period: Standard MBP
 - Residual Disability Benefit with 24 Months Recovery
 - ➤ COLA Benefit: 3% Simple
 - Male
 - Occupation Class 5A
 - ➤ Issue Age 37
 - All Non-Smoker COLA (Base Benefit) Premium Rate per \$100 Basic Monthly Indemnity
 \$ 8.65
 - ◆ All Non-Smoker Residual Disability (with 24 Month Recovery Benefit) on COLA Benefit Premium Rate per \$100 Basic Monthly Indemnity = \$1.38

(Note: Policies issued with the Alternate Definition of Total Disability the COLA Benefit calculation below will also include the COLA Component of Your Occupation benefit.

- b. Multiply the Premium Rates from "b" by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - \bullet All \$ 8.65 x 1.20 = \$ 10.38 (rounded to two decimal places)
 - \bullet All \$ 1.38 x 1.20 = \$ 1.66 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - ♦ Level and Term \$ 5,000 / 100 = 50
 - ◆ Split/Level \$ 2,000 / 100 = 20
 - ◆ Split/Term \$ 3,000 / 100 = 30
- d. Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Total Gross Premium for the COLA Benefit
 - ◆ Level and Term (\$ 10.38 + \$ 1.66) x 50 = \$ 602.00 (rounded to two decimal places)
 - ◆ Split/Level (\$ 10.38 + \$ 1.66) x 20 = \$ 240.80 (rounded to two decimal places)

- ◆ Split/Term (\$ 10.38 + \$ 1.66) x 30 = \$ 361.20 (rounded to two decimal places)
- e. Calculate Term Premiums by Multiplying the Level Gross Premium for the Base Benefit in "d" by the Term Factors (and round to 2 decimal places).
 - ◆ Term \$ 602.00 x 65.292% = \$ 393.06 (rounded to two decimal places)
 - Split/Term \$ 361.20 x 120.984% = \$ 436.99 (rounded to two decimal places)
- Premiums for Cost of Living Adjustment Benefit.
 - ♦ Level \$ 602.00
 - Term \$ 393.06
 - ♦ Split/Level \$ 240.80
 - Split/Term \$ 436.99

4. Gross Premium for Your Occupation Benefit (YO)

(Note: Policies issued with the Alternate Definition of Total Disability the YO premium component on the base benefit calculation is included with the base benefit calculation above and the COLA Component of Your Occupation benefit is included with the COLA benefit above.)

- a. From the premium tables for Your Occupation Benefit (including the premium rate cells for Occupational Classes 5I and 4M), get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity and if applicable, from the premium tables Cost of Living Adjustment Benefit on Your Occupation Benefit or Cost of Living Adjustment Benefit on Your Occupation Benefit get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity based on the following parameters:
 - **Level Premiums**
 - Limited MD/SA: No
 - Max. Benefit Period: To Age 67
 - Reg. Occ. Period: Not Applicable
 - > 3% Simple COLA
 - Male
 - Occupation Class 5A
 - Issue Age 37
 - All Non-Smoker YO Benefit Premium Rate per \$100 Basic Monthly Indemnity =
 - All Non-Smoker Cost of Living Adjustment Benefit TYO Benefit = \$ 1.44
- b. Multiply the Premium Rates from "b" by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - \bullet All \$ 3.94 x 1.20 = \$ 4.73 (rounded to two decimal places)
 - \bullet All \$ 1.44 x 1.20 = \$ 1.73 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - ♦ Level and Term \$ 5,000 / 100 = 50
 - ◆ Split/Level \$ 2,000 / 100 = 20
 - ◆ Split/Term \$ 3,000 / 100 = 30
- Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Total Gross Premium for the TYO Benefit.
 - ◆ Level and Term (\$ 4.73 + \$ 1.73) x 50 = \$ 323.00 (rounded to two decimal places)
 - ◆ Split/Level (\$ 4.73 + \$ 1.73) x 20 = \$ 84.36 (rounded to two decimal places)
 - Split/Term (\$4.73 + \$1.73) x 30 = \$193.80 (rounded to two decimal places)
- e. Calculate Term Premiums by Multiplying the Level Gross Premium for the Base Benefit in "d" by the Term Factors (and round to 2 decimal places).
 - ◆ Term \$ 323.00 x 65.292% = \$ 210.89 (rounded to two decimal places)

- ◆ Split/Term \$ 193.80 x 120.984% = \$ 234.47 (rounded to two decimal places)
- f. Premiums for Transitional Your Occupation Benefit 2012.
 - ♦ Level \$ 323.00
 - ◆ Term \$ 210.89
 - ♦ Split/Level \$ 129.20
 - ♦ Split/Term \$ 234.47

4A. Transitional Your Occupation Benefit (TYO)

Notes:

- The Transitional Your Occupation Benefits is the Mutually Exclusive Alternative to the Your Occupation Benefit.
- Not available on policies issued with the Alternate Definition of Total Disability .
- The Transitional Your Occupation Benefits are not approved in New Jersey.

The premium for the Transitional Your Occupation Benefit is calculated similarly to the Your Occupation Benefit above except its Maximum Benefit Period is only limited by (but not determined by) the policy Maximum Benefit Period. We don't allow the MBP for the TYO benefit to exceed the policy MBP. In the case of the example, the applicant could choose either the 5 Year MBP, To Age 65 MBP or the To Age 67 MBP.

5. Limited MD/SA Benefit "Discount"

To calculate the Limited MD/SA Benefit "Discount" sum applicable benefits (steps 1 to 4) and multiply by the "discount" factor and round to two decimal places. The "discount" factor varies by the Base Maximum Benefit Period (MBP). For a MBP less than equal to 5 years, apply a 5% "discount". For a MBP greater than 5 years apply a 10% "discount".

			Level	Term	Split/Level	Split/Term
1	Gross Premiu	m for "Base Benefit"	1,867.00	1,219.00	746.80	1,355.26
2	Gross Premiu	m for "Residual Disability"	299.00	195.22	119.60	217.05
3	Gross Premiu	m for COLA Benefit	602.00	393.06	240.80	436.99
4	Gross Premiu	m for Your Occupation Benefit	323.00	210.89	129.20	234.47
	(a)	Subtotal	3,091.00	2,018.17	1,236.40	2,243.77
	10% x (a)	"Limited MD/SA "Discount"	309.10	201.82	123.64	224.38

Limited MD/SA Benefit "Discounts":

- ♦ Level \$ 309.10
- ◆ Term \$ 201.82
- ♦ Split/Level \$ 123.64
- ♦ Split/Term \$ 224.38

6. Gross Premium for Social Insurance Offset Benefit (SIO)

The Social Insurance Substitute Benefit is available in New York and New Jersey. The Social Insurance Substitute Offset is also available in New York on employer-sponsored plans only. In all other states only the Social Insurance Offset Benefit is available.

- a. From the premium tables <u>Social Insurance Offset Benefit</u> get the *Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity*, and if applicable, from the premium tables <u>Monthly Benefit for Residual Disability</u>, <u>Monthly Benefit for Residual Disability</u> (with appropriate Recovery Benefit) on Cost of Living Adjustment Benefit and <u>Cost of Living Adjustment Benefit on Social Insurance Offset Benefit</u> get the *Non-Smoker Premium Rates per \$100 Basic Monthly Indemnity*, based on the following parameters:
 - Level Premiums
 - Limited MD/SA: No
 - Max. Benefit Period: To Age 67

- Elimination Period: 90 days (used only for the SIO Basic Monthly Indemnity premium rate and Monthly Benefit for Residual Disability)
- Residual Disability with 24 Month Recovery
- Reg. Occ. Period: Standard MBP
- YO Benefit To Age 67
- 3% Simple COLA
- Sex: Male
- Occupation Class 5A
- ➤ Issue Age 37
- ♦ All SIO Premium Rate per \$100 SIO Monthly Indemnity = \$20.70
- ♦ All COLA on SIO Benefit = \$ 5.26
- ♦ All Residual Disability Benefit with 24 Month Recovery = \$ 4.59
- ♦ All Residual Disability Benefit with 24 Month Recovery on COLA Benefit = \$ 1.38
- ♦ All YO Benefit = \$ 3.94
- ♦ All COLA on YO Benefit = \$ 1.44
- b. Multiply the Premium Rates from "a" by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ◆ All SIO \$ 20.70x 1.20 = \$ 24.84 (rounded to two decimal places)
 - ♦ All COLA on SIO \$ 5.26 x 1.20 = \$ 6.31 (rounded to two decimal places)
 - ♦ All Residual Disability \$ 4.59 x 1.20 = \$ 5.51 (rounded to two decimal places)
 - ♦ All Residual Disability COLA \$ 1.38 x 1.20 = \$ 1.66 (rounded to two decimal places)
 - ♦ All TYO Benefit \$ 3.94 x 1.20 = \$ 4.73 (rounded to two decimal places)
 - ◆ All COLA on TYO \$ 1.44 x 1.20 = \$ 1.73 (rounded to two decimal places)
- c. Divide the SIS Monthly Indemnity by 100 to convert it into \$100 units.
 - \bullet AII \$ 1,000 / 100 = 10
- Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Total Gross Premium for the SIO Benefit
 - ◆ All (\$ 24.84 + \$ 6.31 + \$ 5.51 + \$ 1.66 + \$ 4.73 + \$ 1.73) x 10 = \$ 452.50 (rounded to 2 decimal places)
- e. To calculate the Limited MD/SA Benefit "Discount", multiply the Gross Premium for the SIO Benefit calculated in "d" by the "discount" factor and round to two decimal places. The "discount" factor varies by the Base Maximum Benefit Period (MBP). For a MBP less than equal to 5 years, apply a 5% "discount". For a MBP greater than 5 years apply a 10% "discount".
 - ♦ \$452.50 x 10% = \$45.30 (rounded to 2 decimal places)
- f. To calculate the Total Gross Premium for the SIO Benefit, subtract the Limited MD/SA Benefit "Discount" calculated in "e" from the Gross Premium for the SIO Benefit calculated in "d".
 - ♦ \$452.50 45.30 = \$407.20 (rounded to 2 decimal places)
- g. Calculate Term Premiums by Multiplying the Level Gross Premium for the Base Benefit in "d" by the Term Factors (and round to 2 decimal places).
 - ◆ Term \$ 407.20 x 65.292% = \$ 265.87 (rounded to two decimal places)
- h. Premiums for Social Insurance Offset Benefit.
 - ♦ Level \$ 407.20
 - ♦ Term \$ 265.87
 - ♦ Split/Level \$ 407.20
 - ◆ Split/Term \$0.00 (No Split/Term piece on SIO Benefit)

7. Gross Premium for Guaranteed Insurability Benefit (GIB)

(Mutually Exclusive with Life Event Increase Benefit)

- a. Multiply the Premium Rates by the Tobacco Use Rating factor of 1.20 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ♦ All GIO on (round each component below to two decimal places):

Base (Level)	_	\$ 31.12	Х	1.2	=	\$ 37.34
Residual	_	\$ 4.98	Χ	1.2	=	\$ 5.98
COLA	_	\$ 8.65	Х	1.2	=	\$ 10.38
Residual/COLA	_	\$ 1.38	Х	1.2	=	\$ 1.66
YO	_	\$ 3.94	X	1.2	=	\$ 4.73
YO/COLA	_	\$ 1.44	Х	1.2	=	\$ 1.73

- b. Multiply by 25% each of the Nonsmoker Rates per \$100 of Monthly Indemnity for the Base Benefit (Level Premium) and the applicable optional benefits: Residual Disability Benefit with 24 Month Recovery, Total COLA Benefit and the Total YO – To Age 67 Benefit (after adjustment for Graded Life Extension 45/65 MBP, if applicable) and round to two decimal places.
 - ♦ All GIO on (round each component below to two decimal places)::

Base	_	25%	Χ	\$ 37.34	=	\$ 9.34
Residual	_	25%	Χ	\$ 5.98	=	\$ 1.49
COLA	_	25%	Χ	\$ 10.38	=	\$ 2.60
Residual/COLA	_	25%	Χ	\$ 1.66	=	\$ 0.41
TYO	_	25%	Χ	\$ 4.73	=	\$ 1.18
TYO/COLA	_	25%	Χ	\$ 1.73	=	\$ 0.43

- c. Divide the GIB Monthly Indemnity by 100 to convert it into \$100 units.
 - \bullet AII \$500 / 100 = 5
- Multiply the sum of the GIO Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Gross Premium for the GIB
 - ◆ All except Split/Term (\$ 9.34 + \$ 1.49 + \$ 2.60 + \$ 0.41 + \$ 1.18 + \$ 0.43) x 5 = \$ 77.25 (rounded to 2 decimal places)
 - ◆ Split/Term = \$ 0.00
- e. To calculate the Limited MD/SA Benefit "Discount", multiply the Gross Premium for the GIB calculated in "d" by the "discount" factor and round to two decimal places. The "discount" factor varies by the Base Maximum Benefit Period (MBP). For a MBP less than equal to 5 years, apply a 5% "discount". For a MBP greater than 5 years apply a 10% "discount".
 - ♦ All except Split/Term \$ 77.25 x 10% = \$ 7.73 (rounded to 2 decimal places)
 - ♦ Split/Term = \$ 0.00
- f. To calculate the Total Gross Premium for the GIB, subtract the Limited MD/SA Benefit "Discount" calculated in "e" from the Gross Premium for the GIB calculated in "e".
 - All except Split/Term \$ 77.25 \$ 7.73 = \$ 69.52 (rounded to 2 decimal places)
 - ♦ Split/Term = \$ 0.00

7A. Life Event Increase Benefit

(Mutually Exclusive Alternative to Guaranteed Insurability Option Benefit)

The calculation of the Life Event Increase Benefit premium is the same as Guaranteed Insurability Option Benefit above except the factor of 7.5% is used in place of 25%.

8. Gross Premium for Catastrophic Disability Benefit

This benefit is not available in Connecticut. The amount of this benefit is restricted in New Jersey; please see the "Availability of Selected Policy Features" Section of this filing.

a. From the premium tables for <u>Catastrophic Disability Benefit</u> (with the applicable duration) whichever is applicable get the Non-Smoker Premium Rate per \$100 Basic Monthly Indemni-

ty and if applicable, from the premium tables <u>Cost of Living Adjustment Benefit on Cata-</u> <u>strophic Disability Benefit</u> get the *Non-Smoker Premium Rate per \$100 Basic Monthly In-*<u>demnity based on the following parameters:</u>

- Level Premiums
- Limited MD/SA: N/A.
- ➢ Reg. Occ. Period: Standard N/A
- ➢ 3% Simple COLA
- Male
- Occupation Class 5A
- ➤ Issue Age 37
- ◆ All Non-Smoker Premium Rate per \$100 Basic Monthly Indemnity = \$ 1.50
- ◆ All Non-Smoker Cost of Living Adjustment Benefit = \$ 0.23
- b. Multiply the Premium Rates from "a" by the Tobacco Use Rating factor of 1.15 (shown at the bottom of the Premium Table) and round to two decimal places.
 - ♦ All Basic Cat. Dis. \$ 1.85 x 1.10 = \$ 2.13 (rounded to two decimal places)
 - ◆ All COLA on Cat. Dis. \$ 0.58 x 1.10 = \$ 0.67 (rounded to two decimal places)
- c. Divide the Base Monthly Indemnity by 100 to convert it into \$100 units.
 - \bullet All -\$ 2,000 / 100 = 20
- d. Multiply the sum of the Smoker Rates calculated in "b" by the number of \$100 units of Base Monthly Indemnity calculated in "c" (round to 2 decimal places) to get the Total Gross Premium for the Catastrophic Benefit.
 - ◆ All except Split/Term (\$ 2.13 + \$ 0.67) x 20 = \$ 56.00 (rounded to 2 decimal places)
 - ◆ Split/Term = \$ 0.00

9. Subtotal – 1

Sum the Gross Premiums for the Base Benefit, Residual Disability Benefit with 24 Month Recovery, Total COLA Benefit, Total YO – To Age 67 Benefit, ", Limited MD/SA Benefits "discount", Total SIO Benefit, the GIB and the Catastrophic Disability Benefit

- ◆ Level \$ 1,867.00 + \$ 299.00 + \$ 602.00 + \$ 323.00 \$ 309.10 + \$407.20 + \$ 69.52 + \$56.00 = \$ 3,314.62
- ◆ Term \$ 1,219.00+ \$ 195.22 + \$ 393.06 + \$ 210.89 \$ 201.82 + \$ 265.87+ \$ 69.52 + \$ 56.00 = \$ 2,207.74
- ◆ Split Split/Level + Split/Term (\$ 746.80 + \$ 119.60 + \$ 240.80 + \$ 129.20 \$ 123.64 + \$ 407.20+ \$ 69.52 + \$ 56.00) + (\$ 1,355.26 + \$ 217.05 + \$ 436.99 + \$ 234.47 \$ 224.38) = \$ 3,664.87

10. Premiums for Benefits Added After Issue.

The premiums for these policy changes are calculated as described above. The premium shown for the first four items below would be the sum of Step 1 through 4, if applicable.

- a. Exercises of the Automatic Increase Benefit.
- b. Exercises of the Guaranteed Insurability Option Benefit.
- c. Increases to the Monthly Indemnity Benefit added with Underwriting.
- d. Any Other Increase to Monthly Indemnity Benefit.
- e. Optional Benefits Added After Issue.

11. Gross Premium for the Substandard Rating

Multiply the sum of *Subtotal* – **1** and the total of Premiums for Benefits Added After Issue by the Substandard Rating factor (from Client Facts) and round to two decimal places.

- ◆ Level \$ 3,314.62 x 20% = \$ 662.92 (rounded to two decimal position)
- ◆ Term \$ 2,207.74 x 20% = \$ 441.55 (rounded to two decimal position)
- ◆ Split \$ 3,664.87 x 20% = \$ 732.98 (rounded to two decimal position)

12. Subtotal - 2

Sum *Subtotal* – 1, the total of Premiums for Benefits Added After Issue, the Preferred Rate Class Adjustment and the Gross Premium for the Substandard Rating

- ◆ Level \$ 3,314.62 + \$ 662.92 = \$ 3,977.54
- ◆ Term \$ 2,207.74 + \$ 441.55 = \$ 2,649.29
- ◆ Split \$ 3,664.87 + \$ 732.98 = \$ 4,397.85

13. Policy Fee

Policy Fee is \$60.00 per annum. If it is necessary to divide coverage for an individual between two policies, we will waive the second policy fee.

14. Subtotal - 3

Sum Subtotal - 2, and the Policy Fee

- ◆ Level \$ 3,977.54 + \$ 60.00 = \$ 4,037.54
- ◆ Term \$ 2.649.29+ \$ 60.00 = \$ 2.709.29
- \bullet Split \$ 4,397.85 + \$ 60.00 = \$ 4,457.85

15. Refund of Premium

This benefit is not available in Connecticut, Florida, New Jersey, New York, Oregon, Pennsylvania and Tennessee.

- ◆ Level \$ 4,037.54 x 70.0% = \$ 2,826.28 (rounded to two decimal places)
- ◆ Term \$ 2,709.29 x 70.0% = \$ 1,896.50 (rounded to two decimal places)
- ◆ Split \$ 4,457.85 x 70.0% = \$ 3,120.50 (rounded to two decimal places)

16. Subtotal - 4

- ◆ Level \$ 4,037.54 + \$ 2,826.28 = \$ 6,863.82
- ◆ Term \$ 2,709.29 + \$ 1,896.50 = \$ 4,605.79
- \bullet Split \$ 4,457.85 + \$ 3,120.50 = \$ 7,578.35

17. Employer Multi-life / Association Case / Multi-policy Discount

The Employer Sponsored Case and Association Sponsored Case discounts are described in the Miscellaneous pages of the rate filing. The discounts for employer and association sponsorship are mutually exclusive.

The multi-policy discount (5%) is only available to individually sold disability applicants who are currently applying for within the last twelve months or have purchased a MetLife individual life insurance policy. The discounts for employer and association sponsorship may be combined with the Multi-policy discount. The combined discount used in the formula below is:

EmployerAssocDisc + MultiPolicyDisc

From the Client Facts look up the Multi-life Case Discount for which the policy is eligible. Multiply Subtotal – 4 by the Multi-life Case Discount (since this is a discount, a negative amount should be used in the calculation) and round to two decimal places to get the Multi-life Case Discount Amount.

- ◆ Level \$ 6,863.82 x 0.00% = \$ 0.00
- ◆ Term \$ 4,605.79 x 0.00% = \$ 0.00
- \bullet Split \$ 7.578.35 x 0.00% = \$ 0.00

In New Jersey only, the reduction in the premium resulting from these calculations will be allocated proportionately to the lines above.

18. Spousal Catastrophic Disability Benefit

This benefit will only be issued on a standard rated basis. This benefit is not available in Connecticut and New Jersey.

- ♦ Spousal Catastrophic Disability Benefit Nonsmoker Premium Rate per \$100 Monthly Indemnity= \$1.18 (same as the occupational class 1A premium rates for the Catastrophic Disability benefit)
- ◆ Spousal Catastrophic Disability Benefit Smoker Premium Rate per \$100 Monthly Indemnity \$ 1.12 * 1.10 = \$ 1.23 (Note: Use the Occupational Class 1A Factor)
- ◆ Substandard Rating \$ 1.23 * 40% = \$0.49
- Premium for the Refund of Premium Benefit on the Spousal Catastrophic Disability Benefit, if applicable (\$ 1.23 + \$ 0.49)* 70.0% = \$ 1.20, rounded to cents.
- ◆ Spousal Catastrophic Disability Benefit Monthly Indemnity \$1600 / \$100 = 16
- ▶ Premium for Spousal Catastrophic Disability Benefit (\$ 1.23 + \$ 0.49 + \$ 1.20) x 16 = \$ 46.72, rounded to cents.

19. Annual Premium

Sum *Subtotal – 4* and the Multi-life Case Discount Amount and the Spousal Catastrophic Disability Benefit to get the Annual Premium for the policy

- ◆ Level \$ 6,863.82 \$ 0.00 + \$ 46.72 = \$ 6,910.54
- ◆ Term \$ 4,605.79 \$ 0.00 + \$ 46.72 = \$ 4,652.51
- \bullet Split \$7,578.35 \$0.00 + \$46.72 = \$7,625.07

20. Modal Premiums

a.	Modal Premium Factors: Annual	Regular Billed 1.0000	List-billed 0.9500
	Semi-annual	0.5100	0.4845
	Quarterly	0.2800	0.2660
		(0.2650 in FL)	(0.2650 in FL)
	Pre-authorized Check	0.0863	0.0820
	Monthly Billed	0.0932	N/A
	•	(0.0900 in FL)	
		Employer or Assoc.	. No Employer or Assoc.
		Multi-life Discounts	Multi-life Discounts
	Monthly list-billed	0.0863	0.0820
	Semi-monthly list-billed	0.0432	0.0410
	Quad weekly list-billed	0.0800	0.0760
	Biweekly list-billed	0.0400	0.0380

b. Semi-annual

Multiply the Annual Premium by the Semi-Annual Modal Factor, rounding to two decimal places to get the Semi-Annual Premium Amount.

- ◆ Level \$ 6,910.54 x 0.5100 = \$ 3,524.38 (rounded to two decimal places)
- ◆ Term \$ 4,652.51 x 0.5100 = \$ 2,372.78 (rounded to two decimal places)
- ♦ Split \$ 7,625.07 x 0.5100 = \$ 3,888.79 (rounded to two decimal places)
- c. Monthly Pre-authorized Check
- d. Multiply the Annual Premium by the Pre-authorized Check Modal Factor, rounding to two decimal places to get the Semi-Annual Premium Amount.
 - ◆ Level \$ 6,910.54 x 0.0863 = \$ 596.38 (rounded to two decimal places)
 - Temp \$ 4,652.51 x 0.0863 = \$ 401.51 (rounded to two decimal places)
 - ◆ Split \$ 7,625.07 x 0.0863 = \$ 658.04 (rounded to two decimal places)

21. Automatic Increase Benefit

Five percent of the Base Monthly Indemnity (5% * \$5,000 = \$250).

a. For the next five policy anniversaries, lookup the premium rates for the base benefit, residual benefit, COLA benefit (and residual benefit thereon), and the appropriate your occupation benefit (and COLA thereon)

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Base Benefit	33.01	34.98	37.00	39.09	41.22
Residual Benefit	5.28	5.60	5.92	6.25	6.60
COLA Benefit	8.94	9.23	9.51	9.77	10.01
Res. On COLA	1.43	1.48	1.52	1.56	1.60
YO – To Age 67	4.15	4.37	4.59	4.81	5.03
COLA on YO	1.48	1.52	1.56	1.59	1.62

b. Apply the smoker factor (multiply the premium rates above by 1.20), if applicable. Total the premium rates.

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Base Benefit	39.61	41.98	44.40	46.91	49.46
Residual Benefit	6.34	6.72	7.10	7.50	7.92
COLA Benefit	10.73	11.08	11.41	11.72	12.01
Res. On COLA	1.72	1.78	1.82	1.87	1.92
YO – To Age 67	4.98	5.24	5.51	5.77	6.04
COLA on YO	1.78	1.82	1.87	1.91	1.94
Total	65.16	68.62	72.11	75.68	79.29

c. Multiply the premium rates above by the AIB monthly indemnity in hundreds (\$250 / 100 = 2.50) and round the product to two decimal places.

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Total	65.16	68.62	72.11	75.68	79.29
AIB Monthly Indemnity	2.50	2.50	2.50	2.50	2.50
Annual AIB Premiums	162.90	171.55	180.28	189.20	198.23
before Adjustments and					
Discounts					

d. Calculate Substandard Ratings, Financial Disclosure Adjustments, Good Health Benefit and Multi-life Discounts components to the premium.

	_	_	_		_
Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Annual AIB Premiums	162.90	171.55	180.28	189.20	198.23
before Adjustments and					
Discounts*					
Substandard Rating	32.58	34.31	36.06	37.84	39.65
(20%)					
Subtotal 1	195.48	205.86	216.34	227.04	237.88
Good Health Benefit	136.84	144.10	151.44	158.93	166.52
(Factor 70%)					
Subtotal 2	332.32	349.96	367.78	385.97	404.40
Employer ML / Assoc.	0.00	0.00	0.00	0.00	0.00
Discount (5%)					
Annual AIB Premiums	332.32	349.96	367.78	385.97	404.40
* The premiums from this	line carry ir	nto Line 10a	of the mair	nremium (ralcula-

The premiums from this line carry into Line 10a of the main premium calculation.

e. Modal Premiums

Policy Anniversary	1	2	3	4	5
Attained Age	38	39	40	41	42
Annual AIB Premiums	332.32	349.96	367.78	385.97	404.40
Semi-annual (0.5100)	169.48	178.48	187.57	196.84	206.24
Pre-authorized check (0.0863)	28.68	30.20	31.74	33.31	34.90

	Premium Calcula	tion Summa	ry – P	olicy Form ID)IP12-0	1 with Stand	lard De	finition of To	tal Dis	sability		
	Rating Variables	Non- smoker Rate Per \$100 of MI		Factor for Tobacco Use		Smoker Rate per \$100 of MI		Monthly Benefit in \$100 Units		Term Factor		Gross Premium
(1)	Base Benefit											
	Level	31.12	Х	1.2	=	37.34	Х	50		N/A	=	\$ 1,867.00
	Term	31.12	Х	1.2	=	37.34	Х	50	Х	65.292%	=	\$ 1,219.00
	Split/Level	31.12	Х	1.2	=	37.34	Х	20		N/A	=	\$ 746.80
	Split/Term	31.12	Х	1.2	=	37.34	Х	30	Х	120.984%	=	\$ 1,355.26
(2)	Residual Benefit with 24 Month Recovery											
` '	Level	4.98	Х	1.2	=	5.98	Х	50		N/A	=	\$ 299.00
	Term	4.98	Х	1.2	=	5.98	Х	50	Х	65.292%	=	\$ 195.22
	Split/Level	4.98	Х	1.2	=	5.98	Х	20		N/A	=	\$ 119.60
	Split/Term	4.98	Х	1.2	=	5.98	Х	30	Х	120.984%	=	\$ 217.05
(3)	Cost of Living Adjustment (COLA)											
	COLA – Base Benefit	8.65	Х	1.2	=	10.38						
	COLA – Residual Benefit with 24 Month Re-		Х	1.2	=							
	covery	1.38				1.66						
	Total Cost of Living Adjustment (COLA)	10.03	Х	1.2	=	12.04						
	Level	10.03	Х	1.2	=	12.04	Х	50		N/A	=	\$ 602.00
	Term	10.03	Х	1.2	=	12.04	Х	50	Х	65.292%	=	\$ 393.06
	Split/Level	10.03	Х	1.2	=	12.04	Х	20		N/A	=	\$ 240.80
	Split/Term	10.03	Х	1.2	=	12.04	Х	30	Х	120.984%	=	\$ 436.99
(4)	Your Occupation Benefit											
(/	Note: Policies issued with the Alternate Definit calculation above and the COLA Component of			benefit is inclu		th the COLA			culatio	n is included v	with the	base benefit
	YO on Base	3.94	Х	1.2	=	4.73						
	YO on COLA	1.44	Х	1.2	=	1.73						
	Total Your Occ.											
	Level	5.38	Х	1.2	=	6.46	Х	50		N/A	=	\$ 323.00
	Term	5.38	Х	1.2	=	6.46	Х	50	Χ	65.292%	=	\$ 210.89
	Split/Level	5.38	Х	1.2	=	6.46	Х	20		N/A	=	\$ 129.20
	Split/Term	5.38	Х	1.2	=	6.46	Х	30	Х	120.984%	=	\$ 234.47

	Rating Variables	Non-		Factor for		Smoker		Monthly		Term		Gross
	3 ************************************	smoker Rate Per \$100 of MI		Tobacco Use		Rate per \$100 of MI		Benefit in \$100 Units		Factor		Premium
(4A)	Transitional Your Occ. (TYO)	IVII										
(" ')	Not available on policies issued with the Altern	ate Definitio	n of To	otal Disability			ı	1				L
	TYO - To Age 67	2.39	Х	1.2	=	2.87						
	TYO – To Age 67 - COLA	0.94	Х	1.2	=	1.13						
	Total Transitional Your Occ. (TYO) – To Age 67											
	Level	3.33	Х	1.2	=	4.00	Х	50		N/A	=	\$ 200.00
	Term	3.33	Х	1.2	=	4.00	Х	50	Х	65.292%	=	\$ 130.58
	Split/Level	3.33	Х	1.2	=	4.00	Х	20		N/A	=	\$ 80.00
	Split/Term	3.33	Х	1.2	=	4.00	Х	30	Х	120.984%	=	\$ 145.18
(5)	Limited MD/SA Benefits							Subtotal		"Discount"		
` '	Level							3,091.00	Х	10%	Х	\$ 309.10
	Term							2,018.17	Х	10%	Х	\$ 201.82
	Split/Level							1,236.40	Х	10%	Х	\$ 123.64
	Split/Term							2,243.77	Х	10%	Х	\$ 224.38
(6)	Social Insurance Offset Benefit (SIO)											
	SIO – Basic	20.70	Х	1.2	=	24.84						
	Residual Benefit with 24 Month Recovery	4.59	Х	1.2	=	5.51						
	SIO - COLA	5.26	Х	1.2	=	6.31						
	Residual Benefit with 24 Month Recovery - COLA	1.38	Х	1.2	=	1.66						
	Your Occ	3.94	Х	1.2	=	4.73						
	Your Occ COLA	1.44	Х	1.2	=	1.73						
(a)	Total Social Insurance Offset Benefit (SIO)					45.25						
(b)	Limited MD/SA Benefits "discount"	"Discou	nt" = 1	10% x (a)	=	4.53						
(a)-(b)	Social Insurance Offset Offset Benefit (SIO)			, ,	=	40.72						
	Level					40.72	Х	10		N/A	=	\$ 407.20
	Term					40.72	Х	10	х	65.292%	=	\$ 265.87
	Split/Term					N/A	X	N/A		N/A	=	N/A

	Rating Variables	Non- smoker Rate Per \$100 of MI		Factor for Tobacco Use		Smoker Rate per \$100 of MI		Monthly Benefit in \$100 Units		Term Factor	Gross Premium
(7)	Guaranteed Insurability Benefit										
	Level Premium Rate - Base Benefit	37.34	Х	25%	=	9.34					
	1.2 x 31.12										
	Residual Benefit Premium 1.2 x 4.98	5.98	Х	25%	=	1.49					
	COLA Benefit Premium 1.2 x 8.65	10.38	Х	25%	=	2.60					
	Residual-COLA Premium 1.2 x 1.38	1.66	Х	25%	=	0.41					
	YO Benefit Premium 1.2 x 3.94	4.73	Х	25%	=	1.18					
	YO COLA Premium 1.2 x 1.44	1.73	Х	25%	=	0.43					
(a)	Gross Premium - Guaranteed Insurability Benefit					15.45	Х	5	=		\$ 77.25
(b)	Limited MD/SA Benefits "discount"							"Discou	"Discount" = 10% x (a)		\$ 7.73
(a)-(b)	Gross Premium – Total Guaranteed Insurability Benefit										\$ 69.52
	All – except Split/Term										\$ 69.52
	Split/Term										\$ 0.00
(7A)	Life Event Benefit										
	Level Premium Rate - Base Benefit	37.34	Х	7.5%	=	2.80					
	1.2 x 31.12										
	Residual Benefit Premium 1.2 x 4.98	5.98	Х	7.5%	=	0.45					
	COLA Benefit Premium 1.2 x 8.65	10.38	Х	7.5%	=	0.78					
	Residual-COLA Premium 1.2 x 1.38	1.66	Х	7.5%	=	0.12					
	YO Benefit Premium 1.2 x 3.94	4.73	Х	7.5%	=	0.35					
	YO COLA Premium 1.2 x 1.44	1.73	Х	7.5%	=	0.13					
(a)	Gross Premium - Life Event Benefit					4.63	Х	5	=		\$ 23.15
(b)	Limited MD/SA Benefits "discount"							"Discount" = 10% x (a)		\$ 2.32	
(a)-(b)	Gross Premium – Total Life Event Benefit										\$ 20.83
	All – except Split/Term										\$ 69.52
	Split/Term										\$ 0.00

	Premium Calculation Summary – Policy Form IDIP12-01 with Standard Definition of Total Disability											
	Rating Variables	Non- smoker Rate Per \$100 of MI		Factor for Tobacco Use		Smoker Rate per \$100 of MI		Monthly Benefit in \$100 Units		Term Factor		Gross Premium
(8)	Catastrophic Disability Benefit											
	Catastrophic Disability Benefit Basic	1.85	Х	1.10	=	2.13						
	COLA on Catastrophic Disability Benefit	0.58	Х	1.10	=	0.67						
	Catastrophic Disability Benefit					2.8	Х	20	II			\$ 56.00
	All – except Split/Term											\$ 56.00
	Split/Term											\$0.00

	\$ 3,314.62 \$ 3,314.62 \$ 662.92 \$ 3,977.54 \$ 60.00 \$ 4,037.54	\$ 2,207.74 \$ 2,207.74 \$ 441.55 \$ 2,649.29 \$60.00	\$ 3,664.87 \$ 3,664.87 \$ 732.98 \$ 4,397.85 \$60.00
(10) Premiums for Benefits Added After Issue a. Exercises of the Automatic Increase Benefit. b. Exercises of the Guaranteed Insurability Option Benefit. c. Increases to the Monthly Indemnity Benefit added with Underwriting. d. Any Other Increase to Monthly Indemnity Benefit. e. Optional Benefits Added After Issue. (11) Substandard Rating (12) Subtotal – 2 (13) Policy Fee	\$ 662.92 \$ 3,977.54 \$60.00 \$ 4,037.54	\$ 441.55 \$ 2,649.29 \$60.00	\$ 732.98 \$ 4,397.85
a. Exercises of the Automatic Increase Benefit. b. Exercises of the Guaranteed Insurability Option Benefit. c. Increases to the Monthly Indemnity Benefit added with Underwriting. d. Any Other Increase to Monthly Indemnity Benefit. e. Optional Benefits Added After Issue. (11) Substandard Rating (12) Subtotal – 2 (13) Policy Fee	\$ 3,977.54 \$60.00 \$ 4,037.54	\$ 2,649.29 \$60.00	\$ 4,397.85
b. Exercises of the Guaranteed Insurability Option Benefit. c. Increases to the Monthly Indemnity Benefit added with Underwriting. d. Any Other Increase to Monthly Indemnity Benefit. e. Optional Benefits Added After Issue. (11) Substandard Rating (12) Subtotal – 2 (13) Policy Fee	\$ 3,977.54 \$60.00 \$ 4,037.54	\$ 2,649.29 \$60.00	\$ 4,397.85
c. Increases to the Monthly Indemnity Benefit added with Underwriting. d. Any Other Increase to Monthly Indemnity Benefit. e. Optional Benefits Added After Issue. (11) Substandard Rating (12) Subtotal – 2 (13) Policy Fee	\$ 3,977.54 \$60.00 \$ 4,037.54	\$ 2,649.29 \$60.00	\$ 4,397.85
d. Any Other Increase to Monthly Indemnity Benefit. e. Optional Benefits Added After Issue. (11) Substandard Rating (12) Subtotal – 2 (13) Policy Fee	\$ 3,977.54 \$60.00 \$ 4,037.54	\$ 2,649.29 \$60.00	\$ 4,397.85
e. Optional Benefits Added After Issue. (11) Substandard Rating (12) Subtotal – 2 (13) Policy Fee	\$ 3,977.54 \$60.00 \$ 4,037.54	\$ 2,649.29 \$60.00	\$ 4,397.85
(11) Substandard Rating (12) Subtotal – 2 (13) Policy Fee	\$ 3,977.54 \$60.00 \$ 4,037.54	\$ 2,649.29 \$60.00	\$ 4,397.85
(12) Subtotal – 2 (13) Policy Fee	\$ 3,977.54 \$60.00 \$ 4,037.54	\$ 2,649.29 \$60.00	\$ 4,397.85
(12) Subtotal – 2 (13) Policy Fee	\$60.00 \$ 4,037.54	\$60.00	
	\$ 4,037.54	·	
(14) Subtotal – 3		Φ ο 700 00	φου.υυ
	Φ 0 000 00	\$ 2,709.29	\$ 4,457.85
(15) Refund of Premium (70% of Subtotal 3)	\$ 2,826.28	\$ 1,896.50	\$ 3,120.50
(16) Subtotal – 4	\$ 6,863.82	\$ 4,605.79	\$ 7,578.35
(17) Employer Multi-life / Association Case Discount	\$0.00	\$0.00	\$0.00
(18) Spousal Catastrophic Disability Benefit			
Premium Rate for Catastrophic Disability Benefit Occupa-			
tional Class 1A; Nonsmoker 1.12			
Smoker Factor – Class 1A 1.10			
Smoker Premium Rate 1.23			
Substandard Rating (40%), if applicable 0.49			
Refund of Premium Benefit (70%) of the sum of the previ-			
ous two lines 1.20			
Sum of the above three lines times number of units 2.92 x 16	\$ 46.72	\$ 46.72	\$ 46.72
(19) Annual Premium	\$ 6,910.54	\$ 4,652.51	\$ 7,625.07
(20) Modal Premium			
Semi-Annual Semi-Annual	\$ 3,524.38	\$ 2,372.78	\$ 3,888.79
Monthly Pre-authorized Check	\$ 596.38	\$ 401.51	\$ 658.04
(21) Automatic Increase Benefit			
See main body of this document.			

Otherwise Blank

SERFF Tracking #:	META-129106981	State Tracking #:	Company Tracking #:	B12-32 RW (R-SUPP)	
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State: District of Columbia Filing Company: Metropolitan Life Insurance Company

TOI/Sub-TOI: H11I Individual Health - Disability Income/H11I.004 Other

Product Name: Individual Disability Income Forms

Project Name/Number: IDIP12-01/B12-32 RW

Supporting Document Schedules

Satisfied - Item:	Cover Letter All Filings
Comments:	Cover Letter All Filings
Attachment(s):	Filing Letter - Discount Calculation - Appd States.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Certificate of Authority to File
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum
Comments:	Actuarial Memorandum
Attachment(s):	Revised_Discount_Stacking_Method_Changes_NFNV.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Actuarial Justification
Bypass Reason:	Acknowledged
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	

SERFF Tracking #:	META-129106981	State Tracking #:		Company Tracking #:	B12-32 RW (R-SUPP)	
State: District of Colum		oia	Filing Company:	Metropolitan Life I	nsurance Company	_
TOI/Sub-TOI:	H11I Individual H	ealth - Disability Income/H11I.004 Other				
Product Name:	Individual Disabili					
Project Name/Number:	IDIP12-01/B12-32					
Bypassed - Item:	Di	strict of Columbia and Countrywide	Experience for the La	ast 5 Years (P&C)		
Bypass Reason:	N/	/A				
Attachment(s):						
Item Status:						
Status Date:						
5						
Bypassed - Item:	Ac	ctuarial Memorandum and Certifica	tions			
Bypass Reason:	N/	/A				
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:	Uı	nified Rate Review Template				
Bypass Reason:	N/	/A				
Attachment(s):						
Item Status:						

Status Date:

Metropolitan Life Insurance Company 501 Route 22, Bridgewater Township, NJ 08807 Tel 908 253-2288 Fax 908 253-2528 rwinograd@metlife.com



Robert Winograd

Senior Contract Analyst Group and SBC Contracts & Compliance Department

August 19.2013

District of Columbia Government of the District of Columbia Department of Insurance, Securities, and Banking 810 First Street, N.E., Suite 701 Washington, DC 20002

Re: Filing No. B12-32 RW

Individual Disability Income Forms Our NAIC Company No. is 65978 Our FEIN is 13-5581829

Dear Sir/Madam:

Subsequent to your approval on **December 31, 2012 (SERFF Track number META-128721221)** of the above filing we found that the description of the calculation for combining an employer-sponsored case or association-sponsored case discount with the multi-policy discount was incorrectly stated.

We have accordingly enclosed for your information:

- 1. A replacement section for the premium calculation method. This section replaces pages 45 to 92 (the numbering may differ slightly in some states) of the first volume of the premium filing.
- 2. A description of the correction to the premium calculation method, showing the premium examples in "track changes" format so that you may more easily see what has changed. The specific section is entitled "Employer Multi-life / Association Case Discount / Multi-policy Discount", which is numbered as step 16 or 17. (This is being attached as a supporting document.)

Please accept our apology for any confusion caused by this corrective filing.

Very truly yours

Robert Winograd Senior Contract Analyst

Robert Ulmograd

METROPOLITAN LIFE INSURANCE COMPANY Policy Forms IDIP12-01 et al and Associated Riders and Endorsements

Updated Premium Calculation Method

The attached three pages show the material change to the premium filing for the policy forms listed below and associated riders and endorsements. The applicable change is the replacement of the calculation for the combined multi-policy discount with either the association- sponsorship discount or the employer-sponsorship discount. (These pages also show some premium values as changes, but these are variable fields in the source document to enable it to be used in most states.) An internal communication error necessitated this change.

We have also included a replacement section for the premium calculation method. This section replaces pages 45 to 92 (differs slightly in some states) of the first section of the premium filing.

We assure your Department that:

- 1. All policies on these policy forms whether currently in-force or issued in the future will use this premium calculation method, and
- 2. Any policies issued with a higher premium will have the excess applied to future premiums (or refunded if the policy is no longer in-force).

We apologize for any confusion that this change has caused.

Note: A few other minor changes have been made, but these merely clarify our meaning and don't change any calculations.

Affected Policy Forms

Policy Form	Difference from IDIP12-01	State Availability
IDIP12-01	Not Applicable.	All states
IDIP12-02	Separate form number incorporating the alternate definition of Total Disability.	Georgia, Louisiana, Maryland, Massachusetts, Minnesota, Montana, Missouri, Ohio, Texas, and Virginia
IDIP12-03	None except separate form number to compliance with franchise regulations.	Florida, Iowa, New York, Ohio, Pennsylvania and South Carolina
IDIP12-04	Franchise form for IDIP12-02.	Ohio
IDIP12-05	Normal pregnancy exclusion deleted.	Louisiana and Minnesota
IDIP12-08	Separate form number incorporating the alternate definition of Total Disability with normal pregnancy exclusion deleted.	Louisiana and Minnesota

13. Policy Fee

Policy Fee is \$ 60.00 per annum. If it is necessary to divide coverage for an individual between two policies, we will waive the second policy fee.

14. Subtotal - 3

Sum Subtotal - 2, and the Policy Fee

◆ Level Premium: \$ 6,884.72 + \$ 60.00 = \$ 6,944.72

15. Refund of Premium

This benefit is not available in Connecticut, Florida, New Jersey, New York, Oregon, Pennsylvania and Tennessee.

Level Premium: \$ 6,944.72 * 70.0% = \$ 4,798.59 (rounded to two decimal places)

16. Subtotal - 4

◆ Level Premium: \$ 6,944.72 + \$ 4,861.30 = \$ 11,806.02

17. Employer Multi-life / Association Case Discount / Multi-policy Discount

The discounts for employer and association sponsorship are mutually exclusive.

The multi-policy discount (5%) is only available to individually sold disability applicants who are currently applying for within the last twelve months or have purchased a MetLife individual life insurance policy. Except in New Jersey, tThe discounts for employer and association sponsorship may be combined with the Multi-policy discount. (In New Jersey only the discount for association sponsorship may be combined with the Multi-policy discount.) The combined discount used in the formula below is:

```
1 – (1 – EmployerAssocDisc) * (1 – MultiPolicyDisc)
EmployerAssocDisc + MultiPolicyDisc
```

From the Client Facts look up the Multi-life Case Discount for which the policy is eligible. Multiply Subtotal – 4 by the Multi-life Case Discount (since this is a discount, a negative amount should be used in the calculation) and round to two decimal places to get the Multi-life Case Discount Amount.

◆ Level Premium: \$ 11,806.02 x -0.00% = - \$ 0.00

In New Jersey only, the reduction in the premium resulting from these calculations will be allocated proportionately to the lines above.

18. Spousal Catastrophic Disability Benefit

This benefit will only be issued on a standard rated basis. This benefit is not available in Connecticut and New Jersey.

- Spousal Catastrophic Disability Benefit Nonsmoker Premium Rate per \$100 Monthly Indemnity= \$1.12 (same as the occupational class 1A premium rates for the Catastrophic Disability benefit)
- Spousal Catastrophic Disability Benefit Smoker Premium Rate per \$100 Monthly Indemnity \$ 1.12 * 1.10 = \$ 1.23 (Note: Use the Occupational Class 1A Factor)
- ◆ Substandard Rating \$ 1.23 * 40% = \$ 0.49
- Premium for the Refund of Premium Benefit on the Spousal Catastrophic Disability Benefit, if applicable (\$ 1.23 + \$ 0.42)* 70.0% = \$ 1.20, rounded to cents.
- ◆ Spousal Catastrophic Disability Benefit Monthly Indemnity \$1600 / \$100 = 16
- ◆ Premium for Spousal Catastrophic Disability Benefit (\$ 1.23 + \$ 0.49 + \$ 1.20) x 16 = \$ 46.72, rounded to two decimal places.

14. Refund of Premium

This benefit is not available in Connecticut, Florida, New Jersey, New York, Oregon, Pennsylvania and Tennessee.

Level Premium: \$6,944.72 * 70.0% = \$4,798.59 (rounded to two decimal places)

15. Subtotal - 4

Level Premium: \$6,944.72 + \$4,861.30 = \$11,806.02

16. Employer Multi-life / Association Case Discount / Multi-policy Discount

The discounts for employer and association sponsorship are mutually exclusive.

The multi-policy discount (5%) is only available to individually sold disability applicants who are currently applying for within the last twelve months or have purchased a MetLife individual life insurance policy. Except in New Jersey, tThe discounts for employer and association sponsorship may be combined with the Multi-policy discount. (In New Jersey only the discount for association sponsorship may be combined with the Multi-policy discount.) The combined discount used in the formula below is:

1 - (1 - EmployerAssocDisc) * (1 - MultiPolicyDisc)

EmployerAssocDisc + MultiPolicyDisc

From the Client Facts look up the Multi-life Case Discount for which the policy is eligible. Multiply Subtotal – 4 by the Multi-life Case Discount (since this is a discount, a negative amount should be used in the calculation) and round to two decimal places to get the Multi-life Case Discount Amount.

◆ Level Premium: \$ 11.806.02 x -0.00% = - \$ 0.00 (rounded to two decimal places)

In New Jersey only, the reduction in the premium resulting from these calculations will be allocated proportionately to the lines above.

17. Spousal Catastrophic Disability Benefit

This benefit will only be issued on a standard rated basis. This benefit is not available in Connecticut and New Jersey.

- Spousal Catastrophic Disability Benefit Nonsmoker Premium Rate per \$100 Monthly Indemnity= \$1.12 (same as the occupational class 1A premium rates for the Catastrophic Disability benefit)
- Spousal Catastrophic Disability Benefit Smoker Premium Rate per \$100 Monthly Indemnity \$1.12 * 1.10 = \$1.23 (Note: Use the Occupational Class 1A Factor)
- ♦ Substandard Rating \$ 1.23 * 40% = \$ 0.49
- ◆ Premium for the Refund of Premium Benefit on the Spousal Catastrophic Disability Benefit, if applicable (\$ 1.23 + \$ 0.42)* 70.0% = \$ 1.20, rounded to cents.
- ◆ Spousal Catastrophic Disability Benefit Monthly Indemnity \$1600 / \$100 = 16
- Premium for Spousal Catastrophic Disability Benefit (\$ 1.23 + \$ 0.49 + \$ 1.20) x 16 = \$ 46.72, rounded to two decimal places.

18. Annual Premium

Sum Subtotal – 4 and the Multi-life Case Discount Amount to get the Annual Premium for the policy

◆ Level Premium: \$ 11,806.02 + - \$ 0.00 + \$ 46.72 = \$ 11,852.74

12. Subtotal - 2

Sum Subtotal – 1, the total of Premiums for Benefits Added After Issue, the Preferred Rate Class Adjustment and the Gross Premium for the Substandard Rating

- ◆ Level \$ 3,314.62 + \$ 662.92 = \$ 3,977.54
- \bullet Term \$ 2,207.74 + \$ 441.55 = \$ 2,649.29
- \bullet Split \$ 3,664.87 + \$ 732.98 = \$ 4,397.85

13. Policy Fee

Policy Fee is \$60.00 per annum. If it is necessary to divide coverage for an individual between two policies, we will waive the second policy fee.

14. Subtotal - 3

Sum Subtotal - 2, and the Policy Fee

- \bullet Level \$3,977.54 + \$60.00 = \$4,037.54
- ◆ Term \$ <u>2,649.29</u>+ \$ 60.00 = \$ <u>2,709.29</u>
- ◆ Split \$ 4,397.85 + \$ 60.00 = \$ 4,457.85

15. Refund of Premium

This benefit is not available in Connecticut, Florida, New Jersey, New York, Oregon, Pennsylvania and Tennessee.

- Level $\frac{4,037.54}{2}$ x 70.0% = $\frac{2,826.28}{2}$ (rounded to two decimal places)
- Term $\frac{2,709.29}{2}$ x 70.0% = $\frac{1,896.50}{2}$ (rounded to two decimal places)
- Split $\$ 4,457.85 \times 70.0\% = \$ 3,120.50$ (rounded to two decimal places)

16. Subtotal - 4

- \bullet Level \$ $\frac{4,037.54}{4}$ + \$ $\frac{2,826.28}{4}$ = \$ $\frac{6,863.82}{4}$
- \bullet Term \$ 2,709.29 + \$ 1,896.50 = \$ 4,605.79
- $\bullet \quad \text{Split } \$ \, \underline{4,457.85} \, + \$ \, \underline{3,120.50} = \$ \, \underline{7,578.35}$

17. Employer Multi-life / Association Case / Multi-policy Discount

The Employer Sponsored Case and Association Sponsored Case discounts are described in the Miscellaneous pages of the rate filing. The discounts for employer and association sponsorship are mutually exclusive.

The multi-policy discount (5%) is only available to individually sold disability applicants who are currently applying for within the last twelve months or have purchased a MetLife individual life insurance policy. Except in New Jersey, tThe discounts for employer and association sponsorship may be combined with the Multi-policy discount. (In New Jersey only the discount for association sponsorship may be combined with the Multi-policy discount.)—The combined discount used in the formula below is:

1 - (1 - EmployerAssocDisc) * (1 - MultiPolicyDisc)

EmployerAssocDisc + MultiPolicyDisc

From the Client Facts look up the Multi-life Case Discount for which the policy is eligible. Multiply Subtotal – 4 by the Multi-life Case Discount (since this is a discount, a negative amount should be used in the calculation) and round to two decimal places to get the Multi-life Case Discount Amount.

- ◆ Level \$ 6,863.82 x 0.00% = \$ 0.00
- ◆ Term \$ 4,605.79 x 0.00% = \$ 0.00
- Split $$\frac{7,578.35}{}$ x 0.00% = \$0.00

In New Jersey only, the reduction in the premium resulting from these calculations will be allocated proportionately to the lines above.

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